



Neha Kumari

Professional Title

Strategic and Analytical MBA graduate with a major in finance and a minor in marketing. Experienced in communicating with customers and management at all levels, analysing data and identifying opportunities for process improvement to leadership. Seeking an opportunity to leverage analytical and managerial skills in a dynamic environment.



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SKILLS

Excel ms word

Business planning

Airtable, intercom, Mixpanel

Relationship building and management

Business development

Operations management

leadership

Project management

Interpersonal Communication

LANGUAGES

English
Native or Bilingual Proficiency

Hindi
Native or Bilingual Proficiency

Bengali
Native or Bilingual Proficiency

INTERESTS

Dancing

Gardening

EDUCATION

MBA
EILLM Kolkata
08/2023 - 09/2025

Bachelor's degree in Business Administration(BBA)
Techno India
08/2019 - 06/2022

Kolkata, 8.53

INTERNSHIP

Intern
Finvision Capital Market Private Limited

05/2024 - 07/2024

Kolkata, West Bengal

Achievements/Tasks

- Prepare regular reports on stock performance and market conditions.
- Develop and refine trading strategies based on technical signals, recommend entry and exit points for trades.
- Identify patterns and signals using charts and technical indicators, utilize tools such as Dow theory, Volume, Trend line, Moving average, RSI, Support and resistance, price pattern, Fibonacci retracement, and projection.

Sales and Marketing Intern
Preplaced

04/2023 - 07/2023

Gurugram, Haryana

Achievements/Tasks

- Engaging in friendly conversations with users to gather feedback and insights. Listening attentively to users' questions and concerns, providing clear explanations.
- Using tools like Airtable, Mix Panel, and Intercom to manage user interactions efficiently.
- Building strong relationships with clients, supporting their goals.
- Leveraging user insights to effectively promote and sell the product.

CERTIFICATES

Sales Intern at Preplaced (04/2023 - 07/2023)

https://drive.google.com/file/d/1NZPj8oFU0d6C6fDUJL5XJtr8rdC5o5lh/view?usp=drive_link

Microsoft Excel (01/2022 - 02/2022)

<https://drive.google.com/file/d/1iezrbQvTfk6pXg9wzxRX1HEHYPUjeRgJ/view?usp=sharing>

Managerial Accounting Fundamentals (04/2021 - 05/2021)

https://drive.google.com/file/d/17qsEaGNq8_sYKH8mFYNNy9bPZhpX5de0/view?usp=sharing

PERSONAL PROJECTS

Summer internship project on stock analysis (Fundamental Analysis, Economic Analysis, Technical Analysis on Stocks). (2024)

- Interpreting Financial Performance and Investment Opportunities from Technical and Fundamental Perspective with special reference to IndusInd Bank & Union Bank of India.