

SURAJIT MRIDHA

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PROFESSIONAL SUMMARY

Finance-focused PGDM candidate with 2.5 years of capital market experience and proven portfolio management expertise, having generated 15-18% Annual Return. Skilled in investment analysis, revenue forecasting, and profitability analysis with strong capabilities in equity research and market evaluation.

EDUCATION

Post Graduate Diploma in Management (PGDM) | 2024 - Present

Calcutta Business School

Specialization: Finance

Marks: 77 % (Till Term III)

Bachelor of Commerce (B. Com Honors) | 2021 - 2024

Acharya Girish Chandra Bose College, University of Calcutta

Specialization: Accounting & Finance

Marks: 66.06%

Higher Secondary (Commerce) | 2021

Harinavi D.V.A.S High School, *Board: W.B.C.H.S.E,*

Marks: 63.40%

INTERNSHIP EXPERIENCE

Management Trainee || Nirmal Bang Securities Pvt. LTD. || May – July 2025

During my internship, I gained practical exposure to the financial services and brokerage industry, focusing on client acquisition, portfolio management, and sales support. I assisted the sales team in meeting targets, handled client portfolios, and offered personalized financial advice aligned with clients' goals.

Key Responsibilities:

- Supported client acquisition, handling, and retention.
- Promoted financial products and investment solutions.
- Delivered personalized portfolio reviews and advisory services.
- Backed the sales team in client meetings and account openings.

Key Achievements:

- Received a Pre-Placement Offer (PPO) from Nirmal Bang.
- Delivered 5–6 % monthly returns on portfolios via stock recommendations.
- Opened 10+ Demat accounts and retained 3–4 old clients.
- Helped increase client investments by ₹10,000 to ₹50,000.
- Met account opening targets and supported 7–8 client meetings.

PROJECTS

Financial Analysis of Hindalco Industries Ltd. | 2024

(Calcutta Business School)

- Financial statements and stock performance data of Hindalco Industries Ltd. from the past 5 years.
- Comprehensive financial analysis highlighting profitability, liquidity, solvency, and market performance trends of Hindalco Industries Ltd.

Equity Research Report of Vishal Mega Mart Ltd. | 2025

(Self-Initiated Project)

- Selected company's financial data, key performance ratios, industry trends, and stock market performance.
- A comprehensive equity research report with valuation, insights, and a buy/hold/sell recommendation.

Financial Planning for Startup | 2025

(Calcutta Business School)

- Estimated startup costs, projected revenues, and expected expenses for the first 3 years.
- A structured financial plan including break-even analysis, cash flow projections, and funding requirements to ensure startup sustainability and growth.

Revenue Generation Model (Eco Park) | 2024 1st Position

(Calcutta Business School)

- Analyzed Footfall Patterns, Visitor data, current services, pricing structure, and operational costs of Eco Park.
- A revenue generation model proposing new income streams, optimized pricing, and service enhancements to increase overall park profitability.

Brand Development (Dorado Crust) | 2025 2nd Position

(Calcutta Business School)

- Created Brand identity, Positioning and GTM strategy for a Mobile Bakery.
- A brand development strategy outlining brand identity, logo, tagline, packaging, and promotional plans to build brand recognition and customer loyalty.

SKILLS

EIC Analysis , Financial Statement Analysis, Investment Strategies, MS Office Suite, Power BI, Tally

CERTIFICATIONS

NISM XV | NISM VIII | NISM VA | Financial Modeling | Advanced Excel | Financial Statement Analysis |
| Ratio Analysis | Tally Prime | Revenue Generation Model | Investor Certification |

LANGUAGES

English, Bengali, Hindi

HOBBIES & INTERESTS

Football, Finance Content Creating