



PROBAL MARIK

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EDUCATIONAL QUALIFICATIONS

Year	Examination	Institute	Board/University	Percentage
2026	PGDM (Finance & Marketing)	Calcutta Business School	AICTE	65%
2023	B. Com (Hons)	Umesh Chandra College	C.U.	76.99%
2020	XII	Kumar Asutosh Institution (Main) Boys	W.B.C.H.S.E	83.6%
2018	X	Kumar Asutosh Institution (Main) Boys	W.B.B.S.E	66.57%

SUMMER INTERNSHIP PROGRAM

NIRMAL BANG SECURITIES PVT. LTD. - Management Trainee

MAY'25 – JULY'25

Job responsibilities

- Conducted detailed analysis of prospective and existing client portfolios to understand their financial goals, risk tolerance, and investment preferences
- Analyzed market trends and client financial situations to identify opportunities for portfolio optimization
- Provided tailored investment recommendations across equity, commodity markets based on thorough client need analysis
- Supported the sales team in converting prospects into active trading clients through effective relationship building.

Achievements

- Boosted client conversion through tailored investment solutions.
- Enhanced portfolio returns via strategic optimization.
- Cut client churn with proactive engagement.
- Supported 10+ portfolio review sessions.

KEY PROJECTS

- **Financial Analysis of Eicher Motors Ltd:** Evaluated financial health through liquidity, profitability, and solvency ratio calculation and delivered investment recommendations based on financial assessment & market positioning.
- **Revenue Model – Marble Palace:** Designed sustainable revenue generation strategies and identified untapped income stream and created financial forecasting models with ROI projections for new attractions & services and also developed dynamic pricing strategies to maximize revenue while ensuring market competitiveness.
- **Safar – Travel & Tourism:** Founded and managed Safer, offering tailored and affordable tour packages across India and also gained skill business operations, digital marketing.

SKILLS

- **Technical Skills:** - Financial Modeling, Financial Statement Analysis, Financial Reporting, Investment Analysis
- **Software & Tools:** MS PowerPoint, Advance MS Excel, Power BI, ODIN
- **Soft Skills:** Team Player, Quick Learner, Communication, Attention to Details

CERTIFICATION

- NISM VA
- Advance MS Excel
- Financial Modeling

OTHER INTERESTS

- Cricket
- Reading Books

Date: _____

Signature