

## Subhodeep Das

Federal Proposal Writer | Business Consultant

Kolkata, West Bengal, India

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## Professional Summary

Proposal Associate and Business Advisor with over four years of experience in proposal development, business plan formulation, data analysis, and market research. Proven exposure to Canadian Government proposals, tender monitoring, and compliance-driven documentation. Strong analytical and stakeholder coordination skills with proficiency in Microsoft Office and Power BI.

## Core Skills

Proposal Development, RFP & RFQ Responses, Business Plan Development, Tender Monitoring, Market Research, Data Analysis, Power BI, Microsoft Word, Excel, PowerPoint, MS Project, Client Communication, Reporting & Documentation

## Professional Experience

### **Proposal Associate | Business Consultant**

**Linkstrat Business Solutions Pvt. Ltd., Kolkata**

**August 2021 – December 2025**

- Developed and submitted compliant proposals for Canadian Government funding programs and private clients.
- Prepared detailed business plans, financial models, and feasibility studies.
- Conducted financial and demographic data analysis to support strategic decisions.
- Performed market research and developed marketing strategies for new brands.
- Monitored tenders and funding opportunities across multiple portals.

## Education

### **Bachelor of Business Administration**

Suresh Gyan Vihar University

Graduated Year: 2025

### **ISC – Science**

The St. Xaviers School

2015 – 2017

### **ICSE**

The St. Xaviers School

2014 – 2015

### **Certifications**

Business Intelligence using Power BI – Skill Nation (August 2024)

### **Languages**

English (Advanced), Bengali (Native), Hindi (Intermediate), Japanese (Beginner)