

**Maulana Abul Kalam Azad University of
Technology, West Bengal**
Degree Certificate



This is to certify that
SUBHADIP DEY
of
INSTITUTE OF ENGINEERING & MANAGEMENT
was awarded the degree
of
MASTER IN BUSINESS ADMINISTRATION
in
**MASTER OF BUSINESS ADMINISTRATION (GENERAL
MANAGEMENT)**
with **DGPA 9.28**
for the academic year(s) **2021-2023**.

Dated : **04/08/2023**



Digitally signed on
Date : 25/10/2024 07:07:20 IST

Note:-

1. This is a digital certificate. The format of this certificate may differ from the document issued by the Institution/University.
2. This certificate is electronically generated by DigiLocker - National Academic Depository.
3. This digitally signed document is legally valid as per the IT Act 2000 when used electronically.
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INSTITUTE OF ENGINEERING & MANAGEMENT

Affiliated to Maulana Abul Kalam Azad University of Technology and approved by AICTE
Salt Lake Electronics Complex, Kolkata- 700091, INDIA



GRADE CARD

FOR THE FIRST YEAR M.B.A FIRST SEMESTER EXAMINATION OF 2021 - 2022

NAME: SUBHADIP DEY

ROLL NO.: 12021001015081

REGISTRATION NO.: 211040700910012

Subject Code	Subject Name	Letter Grade	Points	Credit	Credit Points
MB101	Managerial Economics	O	10.0	4.0	40.0
MB102	Organisational Behaviour	O	10.0	4.0	40.0
MB103	Business Communication	O	10.0	4.0	40.0
MB104	Legal and Business Environment (Micro & Macro)	O	10.0	4.0	40.0
MB105	Indian Ethos and Business Ethics	O	10.0	2.0	20.0
MB106	Quantitative Techniques	E	9.0	4.0	36.0
MB107	Entrepreneurship	O	10.0	2.0	20.0
MB(GS)101	Mental Maths for Professionals	O	10.0	2.0	20.0
MB(GS)181	Competitive Aptitude Training - I	O	10.0	1.0	10.0
MOOCs(MBA)121	MOOCs-I	O	10.0	4.0	40.0
MOOCs(MBA)122	MOOCs-II	O	10.0	4.0	40.0
			Total	35.0	346.0

Subject Code	Subject Name	Credit/Score
MAR181	Mandatory Additional Requirements (MAR)	24.00
SGPA (ODD) FIRST YEAR FIRST SEMESTER : 9.89		
SGPA (EVEN) FIRST YEAR SECOND SEMESTER :		
YGPA :		
Result : P		
Stream : Master of Business Administration		
<p style="text-align: right;"><i>Debita Bhattacharyya</i></p> <p style="text-align: right;">Controller of Examinations Institute of Engineering & Management, Kolkata</p>		
Kolkata, on 28-04-2022		

SI.No:2215143



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GRADE CARD

FOR THE FIRST YEAR M.B.A SECOND SEMESTER EXAMINATION OF 2021 - 2022

NAME: SUBHADIP DEY

ROLL NO.: 12021001015081

REGISTRATION NO.: 211040700910012

Subject Code	Subject Name	Letter Grade	Points	Credit	Credit Points
MB201	Indian Economy & Policy	E	9.0	4.0	36.0
MB202	Financial Reporting	A	8.0	4.0	32.0
MB203	Marketing Management	E	9.0	4.0	36.0
MB204	Operations Management	E	9.0	4.0	36.0
MB205	Computer Applications for Business	E	9.0	4.0	36.0
MB206	Human Resources Management	E	9.0	4.0	36.0
MB207	Entrepreneurship (Advance)	E	9.0	2.0	18.0
IVC(MB)201	General Studies & Current Affairs - II	O	10.0	0.0	0.0
IVC(MB)202	Competitive Aptitude Training - II	E	9.0	0.0	0.0
			Total	26.0	230.0

Subject Code	Subject Name	Credit/Score/Count
MOOCs	Massive Open Online Course	8.00(Credit)
IFC	Industry and Foreign Certification	2.00(Count)
MAR281	Mandatory Additional Requirements (MAR)	50.00(Score)

SGPA (ODD) FIRST YEAR FIRST SEMESTER : 9.89

SGPA (EVEN) FIRST YEAR SECOND SEMESTER : 8.85

YGPA : 9.44

Result : P

Stream : Master of Business Administration (General Management)

Kolkata, on 21-09-2022

Debika Bhattacharyya

Controller of Examinations
Institute of Engineering & Management, Kolkata

Si.No:2229465



INSTITUTE OF ENGINEERING & MANAGEMENT

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GRADE CARD

FOR THE SECOND YEAR M.B.A FIRST SEMESTER EXAMINATION OF 2022 - 2023

NAME: SUBHADIP DEY

ROLL NO.: 12021001015081

REGISTRATION NO.: 211040749910012

Subject Code	Subject Name	Letter Grade	Points	Credit	Credit Points
MB301	Project Management	E	9.0	4.0	36.0
MB302	Internship/SIP	O	10.0	6.0	60.0
MM301	Digital & Social Media Marketing	E	9.0	4.0	36.0
MM302	Marketing Research	A	8.0	4.0	32.0
MM303	Sales and Distribution Management	E	9.0	4.0	36.0
BA301	Data Science Using R	B	7.0	4.0	28.0
BA302	Marketing Analytics	O	10.0	4.0	40.0
BA303	Data Visualization for Managers	O	10.0	4.0	40.0
MM304	Global Logistics & Supply Chain Management	O	10.0	2.0	20.0
MB(GS)301	General Studies & Current Affairs-III	B	7.0	0.5	3.5
MB(GS)381	Competitive Aptitude Training -III	C	6.0	0.5	3.0
			Total	37.0	334.5

Subject Code	Subject Name	Credit/Score/Count
MOOCs	Massive Open Online Course	8.00(Credit)
MAR	Mandatory Additional Requirements (MAR)	25.00(Score)
IFC	Industry and Foreign Certification	3.00(Count)

SGPA (ODD) SECOND YEAR FIRST SEMESTER : 9.04

SGPA (EVEN) SECOND YEAR SECOND SEMESTER :

YGPA :

Result : P

Stream : Master of Business Administration (General Management)

Kolkata, on 10-04-2023

Debika Bhattacharyya

Controller of Examinations
Institute of Engineering & Management, Kolkata

SI.No 2300957



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GRADE CARD

FOR THE SECOND YEAR M.B.A SECOND SEMESTER EXAMINATION OF 2022 - 2023

NAME: SUBHADIP DEY

ROLL NO.: 12021001015081

REGISTRATION NO.: 211040749910012

Subject Code	Subject Name	Letter Grade	Points	Credit	Credit Points
MB401	Corporate Strategy	E	9.0	4.0	36.0
BA401	Business Forecasting	E	9.0	4.0	36.0
BA402	Data Mining	O	10.0	4.0	40.0
MM403	Retail & Ecommerce Management	E	9.0	2.0	18.0
MM401	Consumer Behaviour	E	9.0	4.0	36.0
MM402	Services Marketing	E	9.0	4.0	36.0
MB(GS)401	General Studies & Current Affairs - IV	O	10.0	0.5	5.0
MB(GS)481	Competitive Aptitude Training - IV	O	10.0	0.5	5.0
			Total	23.0	212.0

Subject Code	Subject Name	Credit/Score/Count
MOOCs	Massive Open Online Course	24.00(Credit)
MAR	Mandatory Additional Requirements (MAR)	34.00(Score)
IFC	Industry and Foreign Certification	6.00(Count)

SGPA (ODD) SECOND YEAR FIRST SEMESTER : 9.04	DGPA
SGPA (EVEN) SECOND YEAR SECOND SEMESTER : 9.22	
YGPA : 9.11	
Result : P	
Stream : Master of Business Administration (General Management)	

Kolkata, on 11-07-2023

Debika Bhattacharyya

Controller of Examinations
Institute of Engineering & Management, Kolkata