

AKASH SINGH

Business development executive

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EDUCATION

Calcutta university

Accountancy Bachelor of commerce (Honours)

CGPA: 6.5

kolkata

2020 - 2024

EXPERIENCE

Qiklegal Bizsolutions Pvt Ltd | Business development executive

kolkata | May 2024 - Feb

*Identified and pursued new business opportunities by researching market trends, competitor activities, and customer needs.

*Developed and maintained strong relationships with key stakeholders, including clients, partners, and vendors.

*Prepared and delivered impactful presentations and proposals to potential clients, showcasing tailored solutions.

*Collaborated with internal teams (sales, marketing, and product development) to design and implement effective business strategies.

SKILLS

Tools / Platforms:

Accounting fundamentals, Ms word, Ms excel, Power bi, Compliance risk management

PROJECTS / OPEN-SOURCE

project 1

POWER BI

Created interactive dashboard to track and analyze online sales data

Used complex parameters to drill down in worksheet and customization using filters and slicers

Created connections, join new tables, calculations to manipulate data and enable user driven parameters for visualizations

Used different types of customized visualization (bar chart, pie chart, donut chart, clustered bar chart, scatter chart, line chart, area chart, map, slicers, etc)

CERTIFICATIONS

- COMPLIANCE RISK MANAGEMENT - CORPORATE FINANCE INSTITUTE
- MS EXCEL - INFOSYS
- MS OFFICE - INFOSYS
- ACCOUNTING FUNDAMENTAL - CORPORATE FINANCE INSTITUTE
- ADVANCE POWER BI - CORPORATE FINANCIAL INSTITUTE