

SHUBHANSHU TOMAR

MBA STUDENT

CONTACT

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SKILLS

- Sales & Business Development
- Strategic Planning & Operations
- Financial Analysis
- Marketing & Brand Promotion
- Customer Relationship Management
- Communication & Leadership
- Time Management & Adaptability
- Data Analysis & Reporting
- Team Management & Collaboration
- Lead Generation & Conversion
- Problem-Solving & Decision Making
- Presentation & Public Speaking

LANGUAGES

- English (Fluent)
- Hindi (Fluent)



PROFILE

Results-driven professional with a strong background in Sales, Operations, Marketing, and Finance. Experienced in strategic planning, financial analysis, and customer relationship management. Adept at driving revenue growth, optimizing operational efficiency, and delivering exceptional customer experiences. Enthusiastic about leveraging my analytical skills and business acumen to contribute effectively to an organization's success.



WORK EXPERIENCE

Sales & Operations Executive

HONDA MOTORS

Shiv Shakti 2 Wheeler Pvt Ltd (HONDA)

AUGUST 2021 - OCTOBER 2021

- Managed sales operations and customer relationship processes, ensuring high customer satisfaction.
- Assisted in sales forecasting, inventory management, and operational efficiency enhancement.
- Developed marketing strategies to increase product visibility and boost sales.
- Provided insightful reports on sales performance and suggested strategic improvements.

Financial Analyst Intern

May 2024 - July 2024

Finoability Pvt Ltd

- Conducted financial analysis and provided strategic recommendations.
- Assisted in investment research and risk assessment.
- Worked on forecasting and financial modeling projects.

Product Data Editor

FEBRUARY 2023 - JUNE 2023

Driffle (Gurgaon)

- Managed and edited product data for e-commerce platforms.
- Ensured accuracy and consistency in product listings.



EDUCATION

Master of Business Administration (MBA)

Delhi School of Business (2023-2025)

Bachelor of Business Administration (BBA)

Gautam Buddha University (2019-2022)

Percentage: 68%