

**DELHI SCHOOL OF BUSINESS**

By Vivekananda Institute of Professional Studies -TC

**Provisional Mark-Sheet**  
**Post Graduate Diploma in Management (PGDM) Full Time**  
**BATCH-XI (2023-25)**  
**1st Year**

<b>Name of the student:</b>		<b>RAMNEEK SINGH PILYAL</b>	<b>Enrollment No.</b>		
<b>Father's Name:</b>		<b>Mr. Baldev Singh Pilyal</b>	<b>202311154</b>		
<b>TRIMESTER</b>	<b>S. NO.</b>	<b>COURSES</b>	<b>GRADE</b>	<b>GPA</b>	
<b>I</b>	1	Essentials of Business Communication-1	B+	7.38	
	2	Financial Reporting & Analysis	B+		
	3	Managerial Economics	A		
	4	Marketing Management -1	B-		
	5	Organizational Behaviour	A-		
	6	Operations Management	B+		
	7	Spreadsheets for Business Application	A-		
	8	Quantitative Techniques	A-		
<b>II</b>	1	Advance Excel	B-	7.36	
	2	Cost & Management Analysis	A-		
	3	Essentials of Business Communication-2	B-		
	4	Economic Environment & Policy	B+		
	5	Legal Aspects of Business	B+		
	6	Marketing Management- 2	A+		
	7	Negotiation Skills	B+		
	8	Python for Managers	A-		
	9	R for Managers	A-		
	10	Business Mathematics (QT-2)	B		
<b>III</b>	1	Business Research Methods	B	7.00	
	2	ERP/ MIS	B+		
	3	Financial Management	B-		
	4	Human Resource Management	A-		
	5	Supply Chain Management	A		
	6	Sustainability, Responsible Business & CSR	B+		
<b>CGPA (Cumulative Grade Point Average) at the end of the 3rd Trimester.</b>				<b>7.26</b>	
<b>GPA- Grade Point Average; CGPA- Cumulative Grade Point Average</b>					
<b>** Maximum CGPA is 10.</b>					
<b>i) Minimum CGPA of 4.50 is required for promotion to the Second year.</b>					
<b>ii) Minimum CGPA required for the Award of Diploma is 5.00</b>					

**(PGDM Chairperson)**  
**Delhi School of Business**