



L OVELY
P ROFESSIONAL
U NIVERSITY



Jalandhar-Delhi G.T. Road, Phagwara, Punjab (India)-144411
Established by the State Legislature of Punjab through the Lovely Professional University Act and Recognized by UGC under Section 2(f) of the UGC Act, 1956

Academic Transcript

Student Name : Varun Raj Singh Programme : Integrated Bachelor of Commerce -
Master of Business Administration
Registration no. : 12010429
Father's Name : Mr. Brijesh Kumar Mode : Regular (Full Time)
Mother's Name : Ms. Ruchi Date of initial registration : August, 2020

TERM-VIII		TGPA : 6.00	Equivalent percentage : 60.00 %	
S.No.	Course	*Credits	*Grade	
1	FINM811 : FINANCIAL STATEMENT ANALYSIS AND CREDIT MANAGEMENT	3	C	
2	FINM814 : MODELING FOR MERGERS AND ACQUISITIONS	3	C	
3	FINM815 : PROJECT FINANCE MODELING AND STARTUP VALUATION	3	B	
4	MGNM810 : MERGERS ACQUISITIONS AND ALLIANCES	3	B+	
5	MKTM608 : ADVANCED WORKSHOP ON DATA ANALYTICS	3	B+	

TERM-IX		TGPA : 7.00	Equivalent percentage : 70.00 %	
S.No.	Course	*Credits	*Grade	
1	FINM509 : INVESTMENT BANKING	3	B+	
2	FINM806 : SECURITIES MARKET AND EQUITY RESEARCH	3	C	
3	FINM817 : CAPITAL MARKETS AND ALTERNATIVE INVESTMENTS	3	B+	
4	MGNM815 : BUSINESS MODELS	3	A	
5	MGNM842 : SEMINAR ON SUMMER TRAINING	3	A	

TERM-X		TGPA : 6.25	Equivalent percentage : 62.50 %	
S.No.	Course	*Credits	*Grade	
1	FINM548 : INTERNATIONAL BANKING AND FOREX MANAGEMENT	3	D	
2	FINM528 : MANAGEMENT OF FINANCIAL SERVICES	3	B+	
3	FINM529 : RISK MANAGEMENT	3	B+	
4	MGNM575 : CAPSTONE PROJECT-I	3	B+	

TERM-XI		TGPA : 7.67	Equivalent percentage : 76.70 %	
S.No.	Course	*Credits	*Grade	
1	MGNM574 : CAPSTONE PROJECT-II	3	A	
2	MGNM818 : MULTINATIONAL AND TRANSNATIONAL STRATEGY AND MANAGEMENT	3	A	
3	MGNM800 : CONSULTANCY MANAGEMENT	3	B+	

Certificate No. : D2422579
Date of issue : 05-Aug-2024
Place : Phagwara (Punjab)

Prepared by

(Officer Incharge)
Checked & Verified by

For Head (Examinations)



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TERM-V		TGPA : 7.94	Equivalent percentage : 79.40 %	
S.No.	Course	*Credits	*Grade	
1	MGNM571 : CORPORATE STRATEGY AND ENTREPRENEURSHIP-I	2	B	
2	MGNM573 : EMERGING TECHNOLOGIES FOR MANAGERS	3	A+	
3	MGNM581 : INTERNSHIP	6	A+	
4	MGNM601 : BUSINESS ANALYTICS-I	2	A	
5	MGNM646 : DESIGN THINKING	2	B+	
6	OPRM639 : OPERATIONS MANAGEMENT AND RESEARCH-I	2	B	

TERM-VI		TGPA : 7.36	Equivalent percentage : 73.60 %	
S.No.	Course	*Credits	*Grade	
1	MGNM572 : INDIVIDUAL DYNAMICS AND LEADERSHIP	3	A	
2	MGNM581 : ORGANIZATIONAL BEHAVIOUR AND HUMAN RESOURCE DYNAMICS-I	2	A+	
3	MGNM601 : BUSINESS AND SUSTAINABILITY	3	B+	
4	MGNM601 : CORPORATE STRATEGY AND ENTREPRENEURSHIP-II	2	B	
5	MKTM504 : BUSINESS ANALYTICS-II	2	B+	
6	OPRM521 : OPERATIONS MANAGEMENT AND RESEARCH-II	2	B+	

TERM-VII		TGPA : 6.00	Equivalent percentage : 60.00 %	
S.No.	Course	*Credits	*Grade	
1	FINM530 : CORPORATE BANKING	3	B	
2	FINM572 : FINANCIAL REPORTING AND VALUATION MODELING	3	B	
3	FINM513 : LEVERAGED BUY-OUT MODELING	3	B	
4	HRM504 : ORGANIZATION BEHAVIOUR AND HUMAN RESOURCE DYNAMICS-II	2	B	
5	PELM537 : COMMUNICATION SKILLS FOR LEADERS-I	2	C	
6	PELM510 : PROFESSIONAL SKILLS DEVELOPMENT	2	B+	

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TERM-I		TGPA : 7.82	Equivalent percentage : 78.20 %	
S.No.	Course		*Credits	*Grade
1	ACC101 : FINANCIAL ACCOUNTING		6	C
2	CAP279 : OFFICE AUTOMATION TOOLS		4	O
3	CHE100 : ENVIRONMENTAL STUDIES		4	B+
4	MGN101 : BUSINESS ORGANISATION AND MANAGEMENT		5	O
5	PEL103 : COMMUNICATION SKILLS		3	A

TERM-II		TGPA : 5.20	Equivalent percentage : 52.00 %	
S.No.	Course		*Credits	*Grade
1	ACC204 : COST ACCOUNTING		4	D
2	BSL101 : BUSINESS LAW		4	B
3	BSL102 : COMPANY LAW		4	C
4	ECO113 : BUSINESS ECONOMICS		4	D
5	PEL291 : ADVANCED ENGLISH COMMUNICATION SKILLS		4	B+

TERM-III		TGPA : 5.13	Equivalent percentage : 51.30 %	
S.No.	Course		*Credits	*Grade
1	ACC210 : CORPORATE ACCOUNTING		4	C
2	ACC215 : AUDITING AND CORPORATE GOVERNANCE		4	D
3	BSL301 : INCOME TAX LAW AND PRACTICE		4	D
4	MGN251 : PROJECT		4	B+
5	PEA215 : ANALYTICAL SKILLS-I		3	B
6	QTT291 : BUSINESS MATHEMATICS AND STATISTICS		5	C

TERM-IV		TGPA : 5.81	Equivalent percentage : 58.10 %	
S.No.	Course		*Credits	*Grade
1	ACC224 : MANAGEMENT ACCOUNTING AND BUSINESS FINANCE		4	D
2	BSL304 : GOODS AND SERVICES TAX (GST) AND CUSTOMS LAWS		4	C
3	MGN206 : RESEARCH METHODOLOGY		4	C
4	MGN235 : WORKSHOP ON CREATIVITY AND INNOVATION		2	A+
5	MKT201 : PRINCIPLES OF MARKETING		4	B
6	PES291 : SOFT SKILLS		3	A

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TERM-XII		TGPA : 6.50	Equivalent percentage : 65.00 %	
S.No.	Course		*Credits	*Grade
1	FINM809 : BLOCK CHAIN CRYPTOCURRENCES AND SMART CONTRACTS		3	B+
2	MKNM802 : INDUSTRY AND COMPETITIVE ANALYSIS		3	B

The student has successfully completed the Programme in August, 2024.

CGPA : 6.46
Equivalent percentage : 64.60 %

- ** Full/Partial credit requirement of the course fulfilled through the mentioned MOOCs alongwith source.
- * 'Credit' means credit allotted to the course and 'Grade' means grade earned by the student.
- Basis of evaluation, grading, minimum CGPA requirement and other information is printed overlaid
- This transcript can be authenticated by submitting the certificate number to www.lpu.in/authenticate
- The multiplier factor for converting CGPA to equivalent percentage is 10.



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