



Indian Institute of Management Nagpur

IIM NAGPUR

Master of Business Administration

First Year – Grade Sheet

Name of student: GAURAV SRIVASTAVA

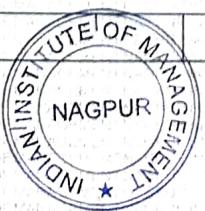
Batch: PGP (2022-24)

Roll no: P22146

Academic Year: 2022-2023

Sr No	Course title	Credits	Grade Points	Letter Grade
Term I				
1	Business Statistics	3	1.33	D+
2	Marketing Management	3	2.33	C+
3	Managerial Economics	3	1.67	C-
4	Financial Accounting	3	2.00	C
5	Organizational Behaviour	3	2.00	C
6	Indian Ethos and Business Ethics	1.5	2.67	B-
7	Managerial Communication	1.5	2.33	C+
Total		18	1.97	
Term II				
1	Business Analytics	3	1.67	C-
2	Macro Economics	3	2.00	C
3	Corporate Finance	3	2.67	B-
4	Organizational Analysis & Design	3	2.00	C
5	Developing an Entrepreneurial Mindset	3	3.33	B+
6	Life Management Skills	1.5	1.67	C-
7	Written Communication	1.5	2.00	C
Total		18	2.25	
Term III				
1	Digital Transformation and Information system	3	2.67	B-
2	Business Research Methods	3	1.67	C-
3	Indian Economy	1.5	2.33	C+
4	Operations Management	3	1.33	D+
5	Management Accounting	1.5	1.67	C-
6	Strategic Management	3	2.33	C+
7	Corp Governance, CSR & Sustainability	1.5	2.00	C
8	Legal Aspects of Business	1.5	3.33	B+
9	Professional Management Practice	3	2.00	C
Total		21	2.11	
SUMMER PROJECT				
Summer Project Title		Company Name	Performance	
Financial Modelling, Data analysis & Strategy for cost cutting		Dubai Leading Technologies	Satisfied	
Total Credits		CGPA	2.111	

Checked by
July 01, 2023



[Signature]
Chairperson, MBA



भारतीय प्रबंध संस्थान नागपुर
प्लॉट नंबर 1, सेक्टर 20, मिहान (नॉन-एसईजे) नागपुर, महाराष्ट्र - 441108

Indian Institute of Management Nagpur
Plot No 1, Sector 20, MIHAN (Non-SEZ), Nagpur, Maharashtra - 441108

IIM NAGPUR

Master of Business Administration

Second Year – Grade Sheet (Provisional)

Name of student: GAURAV SRIVASTAVA

Batch: PGP (2022-24)

Roll no: P22146

Academic Year: 2024-25

Sr No	Course title	Credits	Grade Points	Letter Grade
Term IV				
1.	Business Data Mining and Decision Models	3	2.00	C
2.	Conflict Management and Negotiation Skills	3	1.67	C-
3.	Creative Problem Solving and Design Thinking	3	1.33	D+
4.	Emotional Intelligence and Neuroscience of Leadership	3	2.33	C+
5.	Competitive Strategy & Growth	3	2.67	B-
6.	Sales & Distribution Management	3	3.33	B+
Total		18	2.22	
Term V				
1.	IIP Japan	3	1.67	C-
2.	International Business	3	1.67	C-
3.	Management Consulting	3	1.67	C-
4.	Managing ERP in Digital age	3	2.33	C+
Total		12	1.84	
Term VI				
1.	Capstone Business Simulation	3	2.33	C+
2.	Managing Innovations	1	2.00	C
3.	Marketing Semiotics	3	2.00	C
4.	Strategy in Action	3	2.33	C+
Total		10	2.20	

First Year Total Credits	57	CGPA	2.11
Second Year Total Credits	40	CGPA	2.10
Grand Total	97	Final CGPA	2.11



February 12, 2025

भारतीय प्रबंध संस्थान नागपुर प्लॉट नंबर 1, सेक्टर 20, मिहान (नॉन-एसईजे), नागपुर, महाराष्ट्र - 441108

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भारतीय प्रबंध संस्थान नागपुर
Indian Institute of Management Nagpur

PROVISIONAL DEGREE CERTIFICATE

This is to certify that **GAURAV SRIVASTAVA** bearing Roll Number P22146 has met all the requirements of the Post Graduate Program in Management prescribed for the award of the degree of "**MASTER OF BUSINESS ADMINISTRATION**" of Indian Institute of Management Nagpur. He has secured a Cumulative Grade Point Average (CGPA) 2.11 of out of 4.33.



Place: Nagpur
Date: 12/Feb/2025

Prof. Prakash Awasthy
Chairperson, MBA

भारतीय प्रबंध संस्थान नागपुर प्लॉट नंबर 1, सेक्टर 20, मिहान (नॉन-एसईजेॅ), नागपुर, महाराष्ट्र - 441108
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