

## Sudhanshu Singh Verma

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ACADEMICS			
PROGRAM	INSTITUTE	CGPA / %	YEAR
MBA (Finance/Business Analytics)	IILM University, Gurugram	6.6/10	2023-25
B.B.A	SHUATS,Prayagraj	6.97/10	2022
Class XII	Government Model Higher Secondary School, Thiruvananthapuram	73.3/100	2019
Class X	Sunbeam School Varuna ,Varanasi	7.6/10	2015
COMPETITIONS			
<b>Winner</b> <i>Budget Banter – Fundwiser Club('24)</i>	<ul style="list-style-type: none"><li>Placed <b>1<sup>st</sup></b> among the 12+ teams from IILM – awarded INR 5000.</li></ul>		
PROFESSIONAL EXPERIENCE			
Baroda BNP Paribas		Investment advisory and Process Data analyst	(2 <sup>nd</sup> May 2024 – 30 <sup>th</sup> June 2024)
<b>Role</b>	<ul style="list-style-type: none"><li>Worked Under the Investment manager and operations.</li></ul>		
<b>Task</b>	<ul style="list-style-type: none"><li>Principal task and duties were to be mobilized the business and achieve the target login more and more SIP in that region.</li></ul>		
<b>Risk Assessment</b>	<ul style="list-style-type: none"><li>Suggestion Mutual Funds to an Investors according to their financial goal and risk tolerance.</li></ul>		
<b>Project Finance</b>	<ul style="list-style-type: none"><li>Raised <b>5cr</b> investment via different branches of bank for the NFO Launched in May, And <b>6.5cr</b> for the NFO launched in June.</li><li>Analysed Key Terms: NAV , Expense Ratio , Load , Exit load , TER ,TRR</li></ul>		
A Welcomheritage hotels by ITC		Sales Head	01st DEC'2021-02nd JAN'2022
<b>Roles</b>	<ul style="list-style-type: none"><li>Worked under the sales department.</li><li>Worked involved selling hotel rooms, banquets, and restaurant services both offline and online.</li></ul>		
<b>Task</b>	<ul style="list-style-type: none"><li>Worked involved selling hotel rooms, banquets, and restaurant services both offline and online.</li><li>Approached to different websites like Goibibo &amp; MakeMyTrip to promote the hotel through different discount offers and privileges.</li></ul>		
ACADEMIC PROJECTS			
<i>Real Estate Financial Modelling</i>	Analysed <b>5+</b> Commercial/ residential properties; IRR (levered, unlevered), NPV; Sale & return valuation.		
<i>Equity Analysis</i>	Analysed <b>30+</b> listed firms across India & US via Ratio Analysis; Dupont; ROCE; P/E; Prepared Stock Pitch.		
SKILLS & CERTIFICATIONS			
Microsoft Excel (Beginner)	Power Bi; Tableau (Beginner)	Python(Beginner)	SPSS(Beginner)
Finlatics Certification	Project Management	Certified Drone pilot (GATI)	Hindi , English
POSITIONS OF RESPONSIBILITY			
<b>General Secretary</b> Student council ('2019-'22)	<ul style="list-style-type: none"><li>Organised different events for students while persuing BBA.</li><li>Represent students’ problem of our branch to the registrar and Procter.</li><li>Organized 10+ events/seminars/webinars; Created &amp; maintained database of 100+ students;</li></ul>		
<b>Member, FLiE Cell</b> (2023 – 2024)	<ul style="list-style-type: none"><li>Attended events about how to become a successful entrepreneur and many other.</li></ul>		
ACCOMPLISHMENTS/ AREAS OF INTEREST			
<b>Interest</b>	<b>Literature</b> -Historical fiction/Sci-fi <b>Politics</b> (domestic/international)		