

## Sudhanshu Singh Verma

+91-9616735961 | [verma.sudhanshusingh@gmail.com](mailto:verma.sudhanshusingh@gmail.com) | [Linkedin/sudhanshu-verma-mba2247](https://www.linkedin.com/in/sudhanshu-verma-mba2247)

ACADEMICS					
PROGRAM	INSTITUTE	CGPA / %	YEAR		
MBA (Finance/Business Analytics)	IILM University, Gurugram	6.6/10	2023-25		
B.B.A	SHUATS,Prayagraj	6.97/10	2022		
Class XII	Government Model Higher Secondary School, Thiruvananthapuram	73.3/100	2019		
Class X	Sunbeam School Varuna ,Varanasi	7.6/10	2015		
COMPETITIONS					
Winner <i>Budget Banter – Fundwiser Club('24)</i>	<ul style="list-style-type: none"> <li>● Placed 1<sup>st</sup> among the 12+ teams from IILM – awarded INR 5000.</li> </ul>				
PROFESSIONAL EXPERIENCE					
Baroda BNP Paribas	Investment advisory and Process Data analyst	(2 <sup>nd</sup> May 2024 – 30 <sup>th</sup> June 2024)			
Role	<ul style="list-style-type: none"> <li>● Worked Under the Investment manager and operations.</li> </ul>				
Task	<ul style="list-style-type: none"> <li>● Principal task and duties were to be mobilized the business and achieve the target login more and more SIP in that region.</li> </ul>				
Risk Assessment	<ul style="list-style-type: none"> <li>● Suggestion Mutual Funds to an Investors according to their financial goal and risk tolerance.</li> </ul>				
Project Finance	<ul style="list-style-type: none"> <li>● Raised 5cr investment via different branches of bank for the NFO Launched in May, And 6.5cr for the NFO launched in June.</li> <li>● Analysed Key Terms: NAV , Expense Ratio , Load , Exit load , TER ,TRR</li> </ul>				
A Welcomheritage hotels by ITC	Sales Head	01st DEC'2021-02nd JAN'2022			
Roles	<ul style="list-style-type: none"> <li>● Worked under the sales department.</li> <li>● Worked involved selling hotel rooms, banquets, and restaurant services both offline and online.</li> </ul>				
Task	<ul style="list-style-type: none"> <li>● Worked involved selling hotel rooms, banquets, and restaurant services both offline and online.</li> <li>● Approached to different websites like Goibibo &amp; MakeMyTrip to promote the hotel through different discount offers and privileges.</li> </ul>				
ACADEMIC PROJECTS					
Real Estate Financial Modelling	Analysed 5+ Commercial/ residential properties; IRR (levered, unlevered), NPV; Sale & return valuation.				
Equity Analysis	Analysed 30+ listed firms across India & US via Ratio Analysis; Dupont; ROCE; P/E; Prepared Stock Pitch.				
SKILLS & CERTIFICATIONS					
Microsoft Excel (Beginner)	Power Bi; Tableau (Beginner)	Python(Beginner)	SPSS(Beginner)		
Finlatics Certification	Project Management	Certified Drone pilot (GATI)	Hindi , English		
POSITIONS OF RESPONSIBILITY					
General Secretary Student council ('2019-'22)	<ul style="list-style-type: none"> <li>● Organised different events for students while persuing BBA.</li> <li>● Represent students' problem of our branch to the registrar and Procter.</li> <li>● Organized 10+ events/seminars/webinars; Created &amp; maintained database of 100+ students;</li> </ul>				
Member, FLiE Cell (2023 – 2024)	<ul style="list-style-type: none"> <li>● Attended events about how to become a successful entrepreneur and many other.</li> </ul>				
ACCOMPLISHMENTS/ AREAS OF INTEREST					
Interest	Literature-Historical fiction/Sci-fi <b>Politics</b> (domestic/international)				