

PARTH MEHRA

I want to excel in this field with hard work, perseverance and dedication.

EDUCATION

• POST GRADUATE

Pune Institute of Business Management | Pune,
Maharashtra
COURSE- **PGDM (Business Analytics/Marketing)**
MAY 2023-2025 (PURSUING)

• GRADUATION

Sherwood College Of Management | Lucknow, UP
Course-**Bachelor of Business Administration**
2019-2022

• INTERMEDIATE

PT. Deen Dayal| Lakhimpur Kheri
COMMERCE, COMPUTER
2019

• HSC

ST. Don Bosco, Lakhimpur Kheri
2017

SKILLS

- Microsoft Word
- Microsoft Power Point
- Internet Access

CERTIFICATIONS

- Sales Skills Training, Udemy 2024
- MS Excel, Coursera 2023
- Digital Marketing Course, Great Learning 2023

PROFESSIONAL EXPERIENCE

- **Sales Executive | Goel Ganga Developments| Pune, Maharashtra, | Summer Internship**
27 May,2024- 27 July,2024

Developed a positive working relationship with Channel Partners to build increased walk in at site. Negotiate and secure favorable terms for property acquisitions, including purchase price, financing, and closing timelines

- **Sales Apprentice | Puravankara | Pune, Maharashtra, | Winter Internship**
7 December 2023 – 21 January,2024

Conducted market visits to identify new business partners who can contribute to the sales. Daily actively reached out to new sales opportunities through cold calling & networking.

ACADEMIC PROJECTS

- **Project Title: Analysis of Project launch in Real Estate sector**
·Analyzed about different new project launch in Pune Real Estate.
·And also did comparative analysis of similar range of projects.
- **Project Title: To determine market analysis of Dabur Vatika**
·Did in-depth analysis of Dabur Vatika . Analyzed about different management related to marketing, finance and HR.
·Extracted valuable data related sector and analyzed about GDP contribution by the company.

PERSONAL ATTRIBUTES

- Team spirit
- Time management
- Integrity
- Social Responsibility
- Good Listener,
- Communicator &
- Observer

LANGUAGES

- English
- Hindi