

Apoorva Jain

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EDUCATION

IP University

Bachelor of Business Administration (BBA)

May'24

New Delhi, India

Saai Memorial Girls School

XII standard

May'21

Delhi, India

EXPERIENCE

Metvy

Senior Management Associate

(Remote), India

Dec'24 – Present

- Managed and trained a team of management associates, ensuring their understanding of cohort programs.
- Oversaw and successfully executed cohort programs, ensuring timely and quality deliverables.
- Streamlined program execution, optimizing workflows and ensuring smooth coordination among stakeholders.

Marketfacts Advisory Services

Research Analyst Intern

Delhi, India

Jul'24 – Sep '24

- Conducted comprehensive fundamental and technical analysis of 50+ Canadian and US stocks using **TradingView**, developing precise target price forecasts to support investment strategies.
- Prepared 15+ detailed reports with executive summaries, key highlights, and market insights, aiding client decision-making and strategic planning.
- Leveraged platforms such as ZoomInfo, Lusha, Apollo, SignalHire, and ChatGPT to source 500+ qualified leads, contributing to a 15% increase in client conversions.

Stocksprosper

Equity Research Intern

Delhi, India

Nov'24 – Feb '24

- Researched and gained in-depth knowledge of Indian stocks listed on NSE and BSE, enhancing understanding of market dynamics, sector performance, and investment fundamentals.
- Developed 10+ detailed equity research reports, strengthening expertise in fundamental analysis, valuation metrics (P/E ratio, P/B ratio, ROE, etc.), and industry trends.
- Gained proficiency in reading and interpreting annual reports, conference call transcripts, and credit ratings to assess company performance and risk factors.

LEADERSHIP, INVOLVEMENT & AWARDS

Vice President, AI Cell, RDIAS

- Led a team of 10+ and organized research paper conference.

Decoding Union Budget 2023, RDIAS

- Secured 2nd place for presenting a PPT with well-researched insights.

Member, Institution Innovation Council, RDIAS

- Contributed to strategic projects and engaged in discussions on innovation.

SKILLS

Additional Skills: Microsoft Excel, PowerPoint, Word, Canva, Office 365, Google Workspace

Soft Skills: Communication, Leadership, Analytical Thinking, Attention to Detail, Problem-Solving, Prioritization, Team Collaboration, Client Engagement, adaptability.

CERTIFICATIONS

Corporate Finance Institute(CFI) : **Accounting Fundamentals**

- Gained proficiency in constructing and analyzing the three primary financial statements: Balance Sheet, Income Statement, and Cash Flow Statement.

Corporate Finance Institute(CFI) : **Introduction to Capital Markets**

- Knowledge of the primary and secondary markets and their roles in capital raising and trading.

Udemy: **Finance Fundamentals and Management**

- Obtained useful insights at recognizing, examining, and differentiating between important components, categories, and core ideas in financial management.

IIT Kharagpur: **Soft skill for Business Negotiation Institution**

- Developed strong listening skills to understand others' perspectives and build rapport.

IIT Madras: **Business Development Start To scale**

- Focusing on customers and markets, learned the foundational as well as advanced constructs of business development.

VOLUNTEER EXPERIENCE

Investment Banking Fellow, Marquee Equity

- Gained practical experience in fundraising, investment banking, and financial analysis, while developing communication, teamwork, and problem-solving skills in a flexible, part-time role.