

## EXECUTIVE SUMMARY

Aspiring analyst with a profound love for finance, behavioral economics and tech, grounded in a strong academic foundation. Possesses exceptional leadership, communication and problem-solving skills, able to handle challenging situations with grace and professionalism. Committed to lifelong learning and contributing to team success.

## PROFESSIONAL EXPERIENCE

### NITI Aayog – Delhi, India

May 2024 – July 2024

Strategy Intern – Economics and Finance

- Led cross-departmental research on the Atal Innovation Mission (AIM) to evaluate its impact on equitable innovation across India; analyzed over 100 district-level indicators and compiled actionable policy suggestions to enhance mission outreach.
- Authored detailed reports on India's Corporate Bond Market, identifying key structural inefficiencies and using decade-long data trends to formulate targeted policy recommendations for market deepening.
- Built theoretical frameworks and co-authored research papers linking socio-economic development to innovation outcomes under AIM, with a focus on district-wise performance and disparities.
- Analyzed the impact of AIM investments in Aspirational Districts, evaluating correlations between innovation activity and socio-economic indicators such as education, health, and infrastructure.
- Extracted, cleaned, and analyzed large datasets (50+ variables across multiple sectors) using Excel; streamlined raw data from various government and open-source platforms for actionable insights.

### Career Launcher

August 2023 - January 2024

Financial and Marketing Strategy Intern

- Streamlined financial planning to align with operational goals; identified revenue streams and cost centers, and forecasted monthly expenses to optimize resource allocation.
- Contributed to business development by analyzing marketing strategies, resulting in a 20% increase in engagement.
- Led planning and execution of 3 large-scale student events, generating 300+ qualified leads.
- Negotiated vendor contracts, reducing overhead costs significantly through improved terms.
- Established partnerships with 11 schools and 15 coaching centers, boosting brand visibility and outreach.
- Evaluated financial risks and implemented mitigation strategies to strengthen fiscal stability.

## LEADERSHIP EXPERIENCE / POSITIONS OF RESPONSIBILITY

### Finance and Investment Club - Faculty of Management Studies, Udaipur

Founder and President

- Established the first Finance and Investment Club of Faculty of Management Studies, Udaipur
- Organized multiple workshops, seminars and networking events with Alumni and Industry Professionals
- Curated an extensive Alumni network from 7+ batches.

### Placement and Training Cell - Faculty of Management Studies, Udaipur

Senior Placement Coordinator

- Managed placements of 120+ students.
- Networked with multiple Hiring managers to organize respective placement drive (ITC, INDX, ICICI BANK, NJ INDIA, etc.)
- Managed a comprehensive MIS of all companies, positions and CTCs offered, students attending and placed

### Faculty of Management Studies, Udaipur

Student Team Lead

- Spearheaded multiple teams in state-level intercollegiate fests
- Achieved overall rank 2 for our institution, winning 3 out of 5 organized events.
- Led logistics and management in:
  - Indian Economic Association's 104th Annual Conference on "Bharat Centric Approach to Economic Development - Post-Covid Lessons"
  - "Panel Discussion on Budget 2022"
  - "International Conference on Stalwart Management Practices"
  - "International Seminar on Digitizing, Easytizing and Popularizing Atmanirbharta" under the sponsorship of ICSSR (Indian Council of Social Science Research).
  - "Education Expo – Udaipur 2023"

## EDUCATION

### Master of Business Administration (MBA – Financial Management)

2021 - 2023

- Faculty of Management Studies, Udaipur, Rajasthan [8.2 CGPA]
- Ranked among the Top 5 of the graduating batch across all specializations
- Independently financed tuition

### Bachelor of Business Economics (Hons.)

2018 - 2021

- University of Delhi [6.56 CGPA] [First Class with Distinction]
- Independently financed tuition for 4 semesters

## TECHNICAL SKILLS

- **Excel (Advanced)** - Pivot Tables, Charts, Lookups, Power Query, VBA Macros, And Power Pivot
- **Power BI** - Extract Transform & Load [ETL], Data Modeling, DAX, Parameters, Row Level Security [RLS], Publishing, Dataflows, Datamarts, Reports, Dashboards
- **Financial Modelling** - 3-Statement Models, Scenario and Sensitivity Analysis, Forecasting, Ratio Analysis, Dynamic Assumptions, Valuation Outputs
- **Financial Statement Analysis** - Income Statement, Balance Sheet, Cash Flow Analysis, Common Size Statements, Ratio Interpretation, Trend and Variance Analysis
- **Tableau** - Data Extraction and Preparation, Calculated Fields, Filters, Parameters, Dashboards, Storyboards, Publishing and Sharing
- **M&A Valuation** - Comparable Company Analysis, Precedent Transactions, DCF, Accretion/Dilution Analysis, Synergy Estimation, Deal Structuring Basics

## CERTIFICATIONS

- Investment Banking and Financial Analytics
  - Boston Institute of Analytics
- Financial Markets (Hons.)
  - Yale University
- Business Analytics with Excel
  - John Hopkins University
- Wealth Management
  - National Stock Exchange (NCFM)
- Fundamentals of Quantitative Modelling
  - University of Pennsylvania
- Behavioral Finance
  - Duke University