



GRADE SHEET

Enrollment No.: JN23SM038

Name : Puja Kumari

Specialisation: Retail & Marketing Services

Area Specialisation: Finance

| TRIMESTER | S.NO. | COURSE TITLE | CREDIT | GRADE | GRADE POINT |
|---------------|-------|---|--------|-------|-------------|
| Trimester-I | 1 | Accounting for Business | 3 | B | 6 |
| | 2 | Managerial Economics | 3 | B- | 5 |
| | 3 | Statistics for Management | 3 | B- | 5 |
| | 4 | Organisational Behaviour | 3 | B- | 5 |
| | 5 | Critical Reading and Writing | 3 | B+ | 7 |
| | 6 | Marketing Management-I | 3 | B | 6 |
| | 7 | Design Thinking | 1.5 | C+ | 4 |
| | | Trimester Grade Point Average | | | 5.54 |
| Trimester-II | 1 | Marketing Management-II | 3 | B | 6 |
| | 2 | Corporate Finance | 3 | B+ | 7 |
| | 3 | Managing Human Resources | 3 | B- | 5 |
| | 4 | Operations Management | 3 | B | 6 |
| | 5 | Macroeconomics and Economic Environment of Business | 3 | C | 3 |
| | 6 | Essentials of Business Analytics | 3 | B+ | 7 |
| | 7 | Entrepreneurship | 1.5 | B+ | 7 |
| | 8 | Social Engagement for Welfare and Awareness | 2 | B | 6 |
| | | Trimester Grade Point Average | | | 5.79 |
| Trimester-III | 1 | Business Ethics and Sustainability | 1.5 | B- | 5 |
| | 2 | Emotional Intelligence | 1.5 | B+ | 7 |
| | 3 | Business Research Methods | 3 | B | 6 |
| | 4 | Management Accounting and Control | 3 | B+ | 7 |
| | 5 | Public Speaking and Persuasion | 3 | B | 6 |
| | 6 | Sales Management and Business Development | 3 | B+ | 7 |
| | 7 | Advanced Corporate Finance | 3 | B | 6 |
| | 8 | Service Management | 3 | B+ | 7 |
| | 9 | Summer Internship Project | 6 | B+ | 7 |
| | | Trimester Grade Point Average | | | 6.56 |
| Trimester-IV | 1 | Strategic Management | 3 | B+ | 7 |
| | 2 | Digital Marketing | 3 | B+ | 7 |
| | 3 | Business to Business Marketing | 3 | B | 6 |
| | 4 | Equity Analysis and Portfolio Management | 3 | B | 6 |
| | 5 | Corporate Valuation | 3 | C+ | 4 |
| | 6 | Positive Psychology and Happiness | 3 | B- | 5 |
| | | Trimester Grade Point Average | | | 5.83 |
| Trimester-V | 1 | Financial Modelling and Analysis | 3 | B- | 5 |
| | 2 | Wealth Management | 3 | B+ | 7 |
| | 3 | Introduction to Philosophy | 3 | B+ | 7 |
| | 4 | Customer Relationship Management | 3 | B+ | 7 |
| | 5 | Retail Marketing | 3 | B | 6 |
| | | Trimester Grade Point Average | | | 6.40 |
| Trimester-VI | 1 | Behavioural Finance | 3 | B | 6 |
| | 2 | Rural Marketing | 3 | B+ | 7 |
| | 3 | Strategic Marketing | 3 | B | 6 |
| | | Trimester Grade Point Average | | | 6.33 |

Cumulative Grade Point Average: 6.07

Total Credits: 110

STATUS: PASS

Controller of Examination

Dean (Academics)

Director

Date of Issue: May 17, 2025