


**GRADE SHEET**

Name : Puja Kumari

Enrollment No.: JN23SM038

Specialisation: Retail &amp; Marketing Services

Area Specialisation: Finance

TRIMESTER	S.NO.	COURSE TITLE	CREDIT	GRADE	GRADE POINT
<b>Trimester-I</b>	1	Accounting for Business	3	B	6
	2	Managerial Economics	3	B-	5
	3	Statistics for Management	3	B-	5
	4	Organisational Behaviour	3	B-	5
	5	Critical Reading and Writing	3	B+	7
	6	Marketing Management-I	3	B	6
	7	Design Thinking	1.5	C+	4
<b>Trimester Grade Point Average</b>					<b>5.54</b>
<b>Trimester-II</b>	1	Marketing Management-II	3	B	6
	2	Corporate Finance	3	B+	7
	3	Managing Human Resources	3	B-	5
	4	Operations Management	3	B	6
	5	Macroeconomics and Economic Environment of Business	3	C	3
	6	Essentials of Business Analytics	3	B+	7
	7	Entrepreneurship	1.5	B+	7
	8	Social Engagement for Welfare and Awareness	2	B	6
<b>Trimester Grade Point Average</b>					<b>5.79</b>
<b>Trimester-III</b>	1	Business Ethics and Sustainability	1.5	B-	5
	2	Emotional Intelligence	1.5	B+	7
	3	Business Research Methods	3	B	6
	4	Management Accounting and Control	3	B+	7
	5	Public Speaking and Persuasion	3	B	6
	6	Sales Management and Business Development	3	B+	7
	7	Advanced Corporate Finance	3	B	6
	8	Service Management	3	B+	7
	9	Summer Internship Project	6	B+	7
<b>Trimester Grade Point Average</b>					<b>6.56</b>
<b>Trimester-IV</b>	1	Strategic Management	3	B+	7
	2	Digital Marketing	3	B+	7
	3	Business to Business Marketing	3	B	6
	4	Equity Analysis and Portfolio Management	3	B	6
	5	Corporate Valuation	3	C+	4
	6	Positive Psychology and Happiness	3	B-	5
<b>Trimester Grade Point Average</b>					<b>5.83</b>
<b>Trimester-V</b>	1	Financial Modelling and Analysis	3	B-	5
	2	Wealth Management	3	B+	7
	3	Introduction to Philosophy	3	B+	7
	4	Customer Relationship Management	3	B+	7
	5	Retail Marketing	3	B	6
<b>Trimester Grade Point Average</b>					<b>6.40</b>
<b>Trimester-VI</b>	1	Behavioural Finance	3	B	6
	2	Rural Marketing	3	B+	7
	3	Strategic Marketing	3	B	6
<b>Trimester Grade Point Average</b>					<b>6.33</b>

Cumulative Grade Point Average: 6.07

Total Credits: 110

STATUS: PASS

Controller of Examination

Date of Issue: May 17, 2025

Dean (Academics)

Director