

# DEEKSHA SHARMA

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## ABOUT ME

Aspiring finance professional looking to apply my academic knowledge and practical skills in financial analysis and market research to support organizational growth and enhance my career development

## EDUCATION

<b>IMS GHAZIABAD</b> Masters of International Business ( Finance)	2023-2025
<b>GURU GOVIND SINGH COLLEGE</b> B.Com (Banking honrs)	2020-2023
<b>MOTI RAM ARYA SR. SECONDARY MODEL SCHOOL</b> Commerce	2018-2020
<b>ST. SOLDIER INTERNATIONAL PUBLIC SCHOOL</b> 10th	2018

## SKILL

- Management Skills
- Creativity
- Technical Skills
- Negotiation
- Critical Thinking
- Sales

## WORK EXPERIENCE

<b>NJ Wealth - Sales and Daily Operation trainee</b>	MAY-JULY 2024
<ul style="list-style-type: none"><li>• Lead Generation</li><li>• Daily Operation (Opening E-Wealth Account And Offline KYC)</li><li>• Organizing Client Meetings</li></ul>	

## RESEARCH PAPER

Presented a paper on IMDR Pune International Conference 2024	08TH MARCH 2024
<b>Paper Title:-</b> ‘A Comparative Study Of CSR Activity In Indian Banking Sector’	

## SUMMER PROJECT

<b>“Competitive Positioning And Financial Literacy: Evaluating NJ Wealth’s Performance In Mutual Fund Distribution”</b>	JULY 2024
<b>Key Learnings-</b> <ul style="list-style-type: none"><li>• Mutual Find Landscape</li><li>• NJ FLAP</li><li>• Performance Evaluation</li></ul>	

## CERTIFICATIONS

<b>NISM VA</b> Mutual Fund Distributor Exam	<b>JULY 2024</b>
<b>NISM SEBI</b> Investor Certification	<b>AUG 2024</b>
<b>NISM SEBI</b> Investor Awareness	<b>JUNE 2025</b>

## ACHIEVEMENTS

NSS (National Service Scheme)	<b>2020</b>
NCC (National Cadet Corps) Rank A	<b>2023</b>
3rd Position in B-Plan Held in Christ University and GL Bajaj	<b>2024</b>
NJ FLAP Certification Course	<b>2024</b>
Principles of Accounts Payable and Receivable Management by Tally	<b>2025</b>