

Ashish Bhagwat

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SKILLS SUMMARY

- Tools/Platforms:** MySQL, MS Excel, MS Word, MS PPT, Tableau, Power BI, Python, SPSS Modeler
- Soft Skills:** Leadership, Problem-Solving Skills, Team Player, Communication, Adaptability, Strategic Planning, Decision Making

INTERNSHIP

SCHNEIDER ELECTRIC INDIA PVT LTD

June 2024- August 2024

Supply Chain management (Strategic Sourcing) Intern | Ahmednagar, Maharashtra

- Analytical Skills:** Enhanced ability to analyze supplier data using **SAP** tools, uncovering **cost-optimization** opportunities and driving **data-driven decision-making**
- Negotiation Techniques:** Learned effective **negotiation strategies** supported by insights from **SAP** procurement modules, achieving **tangible cost savings**
- Supplier Management:** Gained insights into assessing and improving **supplier performance** by leveraging **SAP** performance tracking metrics and reporting systems
- Cross-Functional Communication:** Strengthened **collaboration skills** across departments, utilizing **SAP** integration features to ensure seamless information sharing and **project execution**
- Process Orientation:** Developed **proficiency in documenting, analyzing, and communicating technical and commercial requirements** while using **SAP** for efficient workflow management and reporting

PROJECTS

SELLING PUNJABI FOOTWEAR (Unbranded to branded)

September 2023

- Achieved a goal of ₹12,000**, meeting revenue goals while closely following university regulations and ethical standards
- Strategically promoted products** across diverse digital platforms, including Instagram, Facebook, WhatsApp, and LinkedIn, leveraging tailored marketing strategies to maximize reach and engagement
- Enhanced sales** and communication abilities as a result of hands-on experience in online product promotion, convincing, and customer needs-focused attention

INDUSTRIAL TRAINING

IBM SPSS Modeler

April 2024

- Developed complex data models with IBM SPSS Modeler, including importing data, creating and manipulating matrices, and building predictive models; enhanced customer **churn prediction accuracy by 40%** and optimized marketing strategies

IBM Cognos Analytics

February 2024

- Acquired skills to emphasizing report generation, interactive data visualization, and business intelligence; optimized data analysis workflows, cutting report preparation time by **50%** and increasing data accuracy by **30%**
- Developed and managed interactive **dashboards** and data models, ensuring accurate and actionable insights for decision making which make understanding easy and allowing to change my analysis 100% by any fields using slicers

ACHIEVEMENTS

- Zonal Level Hockey Player, exhibiting talent, collaboration and a commitment in sports at LPU
- Secured Position for Typing Speed and get awarded by Maharashtra Government

August 2023

November 2022

CERTIFICATIONS

- Grant Thornton Bharat's Advance Excel
- Grant Thornton Bharat's Microsoft Excel 365
- IBM SPSS Modeler
- IBM Cognos
- Python for Data Science by IBM
- Quality management for operational excellence
- Supply chain and operations management tips
- Career planning | LinkedIn Learning

September 2024

September 2024

May 2024

February 2024

December 2023

December 2023

December 2023

September 2023

EDUCATION

- Lovely Professional University**
Master of Business Administration – Operations and Business Analytics; CGPA: 7.26
- RNC Arts JDB Commerce NSC Science College**
Bachelor of Computer Science; CGPA: 7.2
- SVKT College**
Higher Secondary; Percentage: 54%

Phagwara, Punjab

August 2023

Nasik, Maharashtra

April 2019 - March 2022

Nasik, Maharashtra

April 2017 - March 2019