



DELHI SCHOOL OF BUSINESS
By Vivekananda Institute of Professional Studies - TC

Provisional Mark-Sheet
Post Graduate Diploma in Management (PGDM) Full Time
BATCH-XI (2023-25)
Final Mark-Sheet

Name of the student:		KASHISH GOEL1	Enrollment No.	
Father's Name:		Mr. Rajkumar Goel	202311075	
Specialisation		Finance, Marketing		
TRIMESTER	S. NO.	COURSES	GRADE	GPA
I	1	Essentials of Business Communication-1	B-	5.38
	2	Financial Reporting & Analysis	B+	
	3	Managerial Economics	C+	
	4	Marketing Management -1	C	
	5	Organizational Behaviour	B	
	6	Operations Management	B+	
	7	Spreadsheets for Business Application	B	
	8	Quantitative Techniques	B-	
II	1	Advance Excel	D	5.29
	2	Cost & Management Analysis	B	
	3	Essentials of Business Communication-2	D	
	4	Economic Environment & Policy	A-	
	5	Legal Aspects of Business	B-	
	6	Marketing Management- 2	B	
	7	Negotiation Skills	B-	
	8	Python for Managers	B+	
	9	R for Managers	B-	
	10	Business Statistics (QT-2)	B-	
III	1	Business Research Methods	A-	6.33
	2	ERP/ MIS	B-	
	3	Financial Management	B+	
	4	Human Resource Management	B-	
	5	Supply Chain Management	B	
	6	Sustainability, Responsible Business & CSR	B+	
IV	1	International Business	B	6.31
	2	Financial Management-2	B	
	3	Strategic Management	B+	
	4	Customer Experience Management	B+	
	5	Digital Marketing	B	
	6	Investment & Portfolio Management	B+	
	7	Financial Derivatives & Risk Management	B-	
V	1	Entrepreneurship & Family Business Mgmt.	B+	6.17
	2	Strategic Brand Management	B	
	3	Market Research Analytics	B	
	4	Corporate Banking & Credit Analysis	B-	
	5	Corporate Financial Modelling	B+	
	6	Research Tools & Data Visualization	B	
VI	1	B2B Marketing	A	6.67
	2	Consumer Behaviour	B	
	3	Project Finance & FSM	B-	
	4	Valuation, Mergers & Acquisitions	B+	
	5	CAPSTONE	B	
	6	Summer Internship Project	B+	
CGPA (Cumulative Grade Point Average) at the end of the 6th Trimester.				5.97
GPA- Grade Point Average; CGPA- Cumulative Grade Point Average				
** Maximum CPGA is 10.				
i) Minimum CGPA of 4.50 is required for promotion to the Second year.				
ii) Minimum CGPA required for the Award of Diploma is 5.00				

Delhi School of Business
(PGDM Chairperson)

