

### Professional Objective

A highly motivated management trainee recently completed MBA with Maharaja Agrasen Institute of Technology with a strong foundation in business fundamentals and a passion for data driven insights to solve complex problems, skilled in advanced business analytics, MS office, processing, eager to leverage these skills to contribute to a dynamic organization. Seeking a full-time opportunity to utilize my academic knowledge and practical experience in fast paced dynamic environment



### Professional Experience

Spectrum fintech Pvt. Ltd.	Operation Support (Sep'23 – Nov'06)
	<ul style="list-style-type: none"> <li>Support marketing efforts by assisting with strategy</li> <li>Promotions and partnership development</li> <li>Handle operational tasks including data entry, and record maintenance</li> <li>Compliance checks</li> <li>Training</li> <li>Address franchisee and customer concerns promptly</li> <li>Ensuring strong relationships and escalating complex issues when necessary to uphold smooth and effective operations.</li> </ul>
Quality council of India	Trainee (May' 09 – Jul' 09)
	<ul style="list-style-type: none"> <li>Research &amp; Data Analysis</li> <li>Understanding Government Structure &amp; Public Policy</li> <li>Soft Skills &amp; Leadership Development</li> <li>Case Studies, Field Visits, and Experiential Learning</li> </ul>
Zielhoch Together Let's Aim for High	Intern (Jun '19 – Jul'19)
	<ul style="list-style-type: none"> <li>Prepared promotional presentations</li> <li>Assist in tasks like Data management activities, Analysis etc.</li> <li>Performing market analysis and research on competition</li> </ul>

### Projects Details

<b>A Study On Leadership Styles And Its Impact On Organizational Performance</b> (MAR'20 – APR'30 2024)
The study finds that leadership style plays a critical role in shaping organizational performance, with transformational leadership showing the most positive impact by fostering employee motivation, innovation, and engagement. While transactional leadership ensures efficiency and goal-oriented outcomes, it may limit creativity. Autocratic styles often lead to lower employee morale, whereas participative and democratic leadership tends to enhance collaboration, job satisfaction, and overall productivity.
<b>A Study On Customer Perception Towards E-Banking Services In India</b> (MAR'20 – APR'30 2025)
The study reveals that e-banking in India is rapidly evolving, with growing customer adoption driven by convenience, accessibility, and government initiatives like Digital India and UPI. While younger users show high satisfaction and adaptability, concerns over data security and digital literacy, especially among older customers, continue to influence overall perception and usage patterns.

### Academic Details

Course	Specialization	Name of Institution	Board/University	Score	Year
MBA	Finance & operation	Maharaja Agrasen Institute of Technology	G.G.S.I.P.U.	86	2025
BBA	General	Hindu college	M.D.U.	67	2022
XII	Commerce	G.B.S.S. SCHOOL	C.B.S.E. Board	64	2019
X	General	G.B.S.S. SCHOOL	C.B.S.E. Board	60	2017

**Extra-Curricular Activities**

<b>NCC Cadet (GDBN MAIT)</b>	<ul style="list-style-type: none"> <li>As a NCC cadet was the unforgettable Experience .the life as NCC cadet teach me a moto of "UNITY AND DISCIPLINE" to work as a team and perform assign task with team Management.</li> </ul>
<b>Achievement</b>	<ul style="list-style-type: none"> <li>Secure Gold Medal At G.G.S.I.P. University Kabaddi Championship</li> <li>Secure Runner Up At Talent Hunt</li> </ul>

<b>Certifications</b>	<ul style="list-style-type: none"> <li>Basic of stock market (<i>BSE INSTITUTE LTD.</i>) (FEB' 2024)</li> <li>Advanced business analytics (<i>IIT KANPUR</i>) (MAR'2024)</li> <li>Maestro recruiter (<i>NAUKRI.COM</i>) (APR' 2024)</li> <li>Effective business communication (<i>IIM BANGALORE</i> ) (JUN' 2024)</li> <li>Project management simulation at <i>ACCENTURE (FORAGE)</i> (JUN' 2024)</li> <li>Data Visualisation simulation at <i>TATA (FORAGE)</i> (JUL' 2025)</li> </ul>
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**Personal Strengths**

Strengths	Specify Key Skills	Demonstrated In
<b>Soft Skill</b>	<ul style="list-style-type: none"> <li>Team management</li> <li>Emotional intelligence</li> </ul>	Kabaddi Tournament
<b>Technical Skills</b>	<ul style="list-style-type: none"> <li>MS Office,</li> <li>Power BI,</li> <li>SQL</li> </ul>	College Projects
<b>Managerial Skills</b>	<ul style="list-style-type: none"> <li>Project management</li> </ul>	Internship
<b>Leadership Skills</b>	<ul style="list-style-type: none"> <li>Delegation and team empowerment</li> </ul>	Internship
<b>Languages Skills</b>	<ul style="list-style-type: none"> <li>Hindi &amp; English</li> </ul>	Presentation

**Personal Details**

<b>Father's Name</b>	Veer Pal Singh
<b>Date of Birth</b>	06/06/2002
<b>Personal Interests</b>	Exploring new learning on internet, swimming

**Professional References**

S.No.	Name	Professional Credentials	Contact details
1	Dr. Rajiv jain	Professor	9811739207
2	Dr. Sukhvinder singh	Professor	9811237941
3	Dr. Nitin walia	Professor	9811037089