SAGAR BISOYI

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SKILLS SUMMARY

- **Platforms**: MS Excel / MS Office, Tableau, Data Analysis, Tally Prime Software, SPSS
- **Soft Skills**: Leadership, Problem-Solving Skills, Team Player, Networking, Project Management, Adaptability

WORK EXPERIENCE

DTDC Express Limited | Haryana   *Mar 2025 - Present*
Senior Executive Channel
- **Assisted in financial analysis:** Conducted research and analysis on market trends, financial products, and securities to support decision-making.
- Develop and implement pricing strategies and rate quotations to enhance profitability and market competitiveness.
- Manage channel partners' business performance and monitor credit exposure to ensure financial stability.
- Analyze transaction data to support financial planning, revenue optimization, and cost control initiatives.
- Oversee international business operations to maintain pricing alignment and performance efficiency across markets.

INTERNSHIP

Reliance Securities – Broking Firm | Chandigarh   *June 2024 – August 2024*
Finance Intern
- **Assisted in financial analysis:** Conducted research and analysis on market trends, financial products, and securities to support decision-making.
- **Supported client portfolio management:** Assisted in the preparation and management of client investment portfolios, including tracking and reporting on performance.
- **Trade execution and settlement:** Helped in the execution of trades and ensured timely settlement of transactions, while maintaining compliance with regulations.
  Outcomes: Planning & organizing skills, decision making, analytical ability.

PROJECTS

Discounted Cash Flow (DCF) Analysis of Finolex Industries   *Jan 2024*
About: Clearly state the purpose of the analysis, such as valuing the company, assessing its intrinsic value, or determining investment viability.The steps involved in the DCF model, including: Forecasting future cash flows like operating cash flow, capital expenditures, and working capital changes Summarize the main conclusions drawn from the analysis, such as the estimated intrinsic value of Finolex Industries, sensitivity analysis results, and potential investment implications.

Leveraged Buyout (LBO) Analysis of Ultratech Cement
- **Acquisition Structure:** Outline the proposed acquisition structure, including the purchase price, debt-to-equity ratio, and financing sources.
- **Debt Schedule:** Describe the debt repayment schedule, interest rates, and covenants associated with the debt financing.
- **Exit Strategy:** Discuss potential exit strategies, such as an IPO, sale to a strategic buyer, or refinancing.
- **Return Analysis:** Present the projected return on investment (ROI) for the LBO, considering factors like the exit multiple, debt repayment, and equity returns.
- **Sensitivity Analysis:** Highlight any sensitivity analyses conducted to assess the impact of different assumptions on the LBO's profitability.

INDUSTRIAL TRAINING

Financial Consulting | KPMG | LPU   Feb 2024
Financial Modeling:
- **About**: Proficient in advanced modeling utilizing Excel, adapt at crafting dynamic models for comprehensive analysis and strategic decision-making, continuously enhancing skills to drive financial insights and optimize business performance.

Leverage Buy Out Modeling: Mar 2024 - Apr 2024
- **About:** Proficient in constructing comprehensive leverage Buyout models utilizing Excel, combining financial acumen with Advanced modeling techniques.

Project Financing and startup valuation:
- **About:** Utilized the Discounted Cash Flow DCF method to value a pre-revenue startup in the industry space, facilitating a successful seed funding round.

ACHIEVEMENTS

- **Unstop Finotek competition**   Jan 2024
  Secured 500 rank among 6000+ participants.
- **Part of Trading competition**   Dec 2021
  Sucured of 200+ ranks among the students.
- **Winning Team of Enterprise Management Risk Competiation**   Feb 2023

CERTIFICATIONS

- NSE – Financial Market   Mar 2024
- NSE - Investment And Trading Strategies   Dec 2023
- Financial modeling by KPMG   Since 2023
- CFI- Accounting Foundations   Oct 2023
- Advance Excel by Grand Thornton   Dec 2024

EDUCATION

Lovely Professional University   *Punjab, India*
Master in Business Administration – financial consulting CGPA- 7.5   *August 2023 – Jun 2025*

Utkal University   *Bhubaneswar, Odisha*
Graduation; Bachelor in commerce CGPA- 8.14   *July 2019 – August 2022*

Maharishi college of Natural Law   *Bhubaneswar, Odisha*
Secondary education; Commerce, Accounting, Management   *April 2017 - March 2019*