Suraj Chyaunal

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Objective

MBA graduate in Business Analytics with a background in pharmaceutical sciences, combining strong domain knowledge with hands-on experience in data analysis, stakeholder communication, and process optimization. Completed an internship as a Business Analyst at a wealth management firm, applying SQL, Jira, Excel, and Agile methodologies. Eager to bring analytical rigor and business insight to cross-functional teams in finance, healthcare, or IT services.

Experience

Business Analyst Intern   1st May 2024 - 30th July 2024
Capital Box (Wealth Management Firm), Gurgaon, India

- Collaborated with wealth managers to analyze client requirements and align suitable Max Life Insurance products with financial goals.
- Conducted sales and customer data analysis to track policy performance, renewal rates, and identify growth opportunities.
- Prepared MIS reports, dashboards, and presentations to support client pitches and management decision-making.
- Assisted in improving sales and onboarding processes by identifying bottlenecks.
- Performed competitor benchmarking of life insurance products to provide insights on pricing, features, and positioning.

Projects

Research on SunPharma Share Historical Data - Power BI

- Developed a comprehensive and interactive dashboard to analyze and track the performance of SunPharma share values, providing a visually engaging and intuitive reporting tool for stakeholders.
- Utilized strong analytical, problem-solving, and conceptual skills to conduct a detailed analysis of SunPharma share data from June 1, 2022, to June 1, 2023, ensuring accurate and meaningful insights.
- Visualized quarterly aggregates, including open, high, low, close, adjusted close, and trading volume, offering a clear depiction of performance trends and facilitating informed decision-making.

Design Online Food Delivery System - Use Case Diagram

- Designed and developed comprehensive use case diagrams to visually represent the entire system architecture, mapping out key functionalities, interactions, and dependencies between different components.
- Illustrated the roles and interactions of various user groups, including customers, delivery personnel, and administrators, providing a clear visualization of how each stakeholder engages with the system to accomplish specific tasks.

SQL Analysis Using Zomato Data - SQL, Excel

- Utilized Zomato dummy data to perform various SQL operations, including adding, deleting, and retrieving data for analysis.
- Created use cases to identify the most ordered dishes each month and track trends in customer preferences.
- Analyzed customer ratings to determine top-performing restaurants and generate insights on popular cuisines.

Skills

Technical Skills/Tools: Microsoft Excel, Microsoft Word/PowerPoint, SQL, Power BI, Jira.
Soft Skills: Communication, Problem-Solving, Teamwork, Adaptability, Presentation Skills, Time Management, Decision-Making,Stakeholder Management.
Business/Functional Skills: Business Process Analysis, Business Process Mapping, Requirement Gathering, SDLC, Agile, Process Flow Documentation, Use Cases.

Education

University of Petroleum and Energy Studies, Dehradun   2023 - 2025
Master of Business Administration - Finance   7.6

Uttaranchal University, Dehradun   2019 - 2023
Bachelor of Pharmacy   7.6

Certificates

- Become an IT Business Analyst: Learn, Apply, Succeed! through Udemy
- Mastering Business Analysis, Scrum, and JIRA for Development Certification
- Complete SQL Training Certification issued by Udemy
- Participated in an international conference focused on Indigenous Traditional Knowledge

Achievements

- SQL Intermediate Level Certificate Issued by **HackerRank**
- SQL Basic Level Certificate Issued by **HackerRank**
- Awarded first prize for creating an informative poster that effectively communicated insights on tuberculosis.