

# Rajul Srivastav

## Professional Summary

Results-oriented professional with expertise in data analysis, data visualization, Google Ads, market research, sales, supply chain, and logistics. Skilled in Power BI, Tableau, and SQL to optimize operations and drive business growth. Strategic, adaptable, and focused on delivering actionable insights and impactful solutions.

## Work Experience

### Logistics and Operations Intern, Jai Maa VindhyaVashini Goods Carriers

May 2024 - Nov 202

- Managed logistics operations, including transportation, warehousing, and inventory control.
- Monitored shipments for on-time delivery and ensured quality assurance.
- Analyzed and maintained operational data using Excel to identify trends and areas for improvement.

### SCM Trainee, Bikanerwala Foods Pvt. Ltd.

Jul 2022 - Sept 2022

- Acquired in-depth knowledge of supply chain processes, focusing on procurement, production, and distribution.
- Supported the execution of 10+ export orders, coordinating with production and logistics teams for timely deliveries.
- Managed export documentation, including invoices, bills of lading, and customs declarations, ensuring compliance with international trade regulations.
- Collaborated with cross-functional teams to resolve issues, improving accuracy and efficiency in the export process.
- Ensured smooth international transactions by maintaining accurate records and addressing documentation discrepancies.

## Certification/Short Courses

- Business Analysis Using Python (Doon Business School)
- Business Analytics with Excel (Coursera Project Network)
- Tableau Training Simplilearn)
- Power BI for Beginners (Simplilearn)
- Professional Skills for International Business (University of London)

## Educational Background

### Master of Business Administration (MBA), International Business

Doon Business School

2021- 2023

- Specialization in International Business

### Bachelor in Commerce (B.COM)

Allahabad State University

2018 - 2020

- Relevant coursework in Advanced Finance and Business.

## Contact

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## Skills

### Technical Skills

- Business Analysis
- Project Management Document-FRD, BRD
- Team Management
- Market Research
- Google Ads

### Communication Skills

- Excellent Communication (Verbal and Written)
- Problem-solving, Quick Learning, Teamwork
- Adaptable to new processes and fast-paced environments

### Tools/Software

- Zoom Info & Apollo
- Linked In Sales Navigator
- Power BI & Tableau
- SQL & Python
- Microsoft Office 365
- Prompt Writing (AI)

### Languages

- English (Fluent)
- Hindi (Fluent)
- French (Beginner)

## Additional Information

- "Customer Analysis using Tableau."
- "Inventory Management Dashboard using Power BI."
- "Data Analyst Portfolio (SQL+ Power BI)."
- "Worked on Winter Live Project With EPEC "Export Potential of Uttarakhand in Pharma and Ayurved".
- "Worked on Live Project With Bikanerwala "A Study of the Efficiency of supply Chain Management & How CPFR improve a supply chain".