



## Provisional Academic Transcript

Student Name : Rishav Kumar Raman

Programme : P371-NNAF :: Master of Business Administration

Registration No. : 12302073

Father's Name : Mr. Rakesh Kumar

Mode : Regular

Mother's Name : Ms. Bandana Kumari

Date of initial registration : August,2023

Term : I		TGPA : 6.86	Equivalent percentage : 68.60 %	
S.No.	Course	Credit	Grade	
1	ACCM506 :: FINANCIAL REPORTING, STATEMENTS AND ANALYSIS-I	2.00	C	
2	FINM542 :: CORPORATE FINANCE -I	2.00	A+	
3	MGNM500 :: CAREER PLANNING	2.00	A+	
4	MGNM578 :: INTERNATIONAL BUSINESS ENVIRONMENT-I	2.00	B+	
5	MGNM581 :: ORGANIZATIONAL BEHAVIOUR AND HUMAN RESOURCE DYNAMICS-I	2.00	B+	
6	MKTM503 :: MARKETING MANAGEMENT-I	2.00	B	
7	QTTM509 :: RESEARCH METHODOLOGY-I	2.00	C	

Term : II		TGPA : 6.87	Equivalent percentage : 68.70 %	
S.No.	Course	Credit	Grade	
1	ACCM507 :: FINANCIAL REPORTING, STATEMENTS AND ANALYSIS-II	2.00	B+	
2	ECOM525 :: MANAGERIAL ECONOMICS	3.00	B+	
3	FINM551 :: CORPORATE FINANCE -II	2.00	C	
4	HRMM504 :: ORGANIZATION BEHAVIOUR AND HUMAN RESOURCE DYNAMICS-II	2.00	B+	
5	MGNM801 :: BUSINESS ANALYTICS-I	2.00	O	
6	MKTM511 :: MARKETING MANAGEMENT-II	2.00	B+	
7	OPRM639 :: OPERATIONS MANAGEMENT AND RESEARCH-I	2.00	C	

Term : III		TGPA : 6.79	Equivalent percentage : 67.90 %	
S.No.	Course	Credit	Grade	
1	FINM592 :: FINANCIAL MARKETS AND INSTRUMENTS-1	4.00	B+	
2	FINM593 :: FINANCIAL MARKETS AND INSTRUMENTS-2	4.00	B+	
3	MGNM580 :: SPREADSHEET MODELLING AND ANALYSIS	2.00	B	
4	MKTM508 :: SALES AND DISTRIBUTION	3.00	B+	
5	PEAM517 :: ANALYTICAL SKILLS-I	2.00	C	
6	PELM537 :: COMMUNICATION SKILLS FOR LEADERS-I	2.00	B+	
7	PESM508 :: SOFT SKILLS	2.00	A	

This is system generated Academic Transcript does not require any seal.

**Disclaimer:** This Provisional Academic Transcript is issued on the basis of information available in the office of records on the date of its issue and the University reserves the right to update/change any information contained herein without notice. Further the University expressly disclaims all obligations to confirm the accuracy of any of the particulars in this Provisional Academic Transcript based upon information submitted by the candidate.



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Term : IV		TGPA : 7.26	Equivalent percentage : 72.60 %	
S.No.	Course	Credit	Grade	
1	FINM595 :: CORPORATE RESTRUCTURING	4.00	A	
2	FINM596 :: REGULATORY ENVIRONMENT AND INVESTMENT STRATEGIES	4.00	A	
3	MGNM832 :: RESEARCH METHODOLOGY-II	2.00	B+	
4	MKTM504 :: BUSINESS ANALYTICS-II	2.00	A+	
5	MKTM518 :: INTEGRATED MARKETING COMMUNICATION	3.00	A	
6	PEAM518 :: ANALYTICAL SKILLS-II	2.00	E	
7	PELM538 :: COMMUNICATION SKILLS FOR LEADERS-II	2.00	A+	

Term : V		TGPA : 7.38	Equivalent percentage : 73.80 %	
S.No.	Course	Credit	Grade	
1	FINM636 :: INVESTMENT STRATEGIES DEEP DIVE	4.00	B	
2	FINM637 :: PRACTICAL INSIGHTS ON INVESTMENT BANKING	4.00	B+	
3	MGNM571 :: CORPORATE STRATEGY AND ENTREPRENEURSHIP-I	2.00	A+	
4	MGNM583 :: INTERNSHIP	6.00	A+	
5	MKTM515 :: SERVICES MARKETING	3.00	B+	
6	OPRM521 :: OPERATIONS MANAGEMENT AND RESEARCH-II	2.00	C	

Term : VI		TGPA : 6.00	Equivalent percentage : 60.00 %	
S.No.	Course	Credit	Grade	
1	MGNM573 :: CAPSTONE PROJECT-I	3.00	B	
2	MKTM678 :: RETAILING AND PERSONAL SELLING	3.00	B	
3	MKTM679 :: EMERGING DIMENSIONS OF MARKETING	3.00	B	
4	MKTM697 :: MARKETING ANALYTICS USING EXCEL	3.00	B	

This is a provisional transcript and is valid till a regular transcript is issued  
Student yet not completed the programme.

**CGPA : 6.93**  
**Equivalent percentage : 69.3 %**

**Associate Dean**

Division of Examination

Lovely Professional University

Phagwara (Punjab)

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**LOVELY PROFESSIONAL UNIVERSITY  
BASIS OF EVALUATION AND GRADING**

1. The University uses the following letter grades to report a student's performance. Each letter grade indicates the level of performance in a course and has an associated grade point value as per the following table:

<b>Letter Grade</b>	<b>Performance</b>	<b>Grade Points</b>
<b>O</b>	<b>Outstanding</b>	<b>10</b>
<b>A+</b>	<b>Excellent</b>	<b>9</b>
<b>A</b>	<b>Very Good</b>	<b>8</b>
<b>B+</b>	<b>Good</b>	<b>7</b>
<b>B</b>	<b>Above Average</b>	<b>6</b>
<b>C</b>	<b>Average</b>	<b>5</b>
<b>D</b>	<b>Marginal</b>	<b>4</b>
<b>E</b>	<b>Reappear</b>	<b>4</b>
<b>F</b>	<b>Fail</b>	<b>0</b>
<b>I</b>	<b>Incomplete</b>	<b>0</b>
<b>R</b>	<b>Resubmission ( in case of projects/dissertations or other similar courses)</b>	<b>-</b>
<b>S</b>	<b>Satisfactory (for zero credit courses only)</b>	<b>-</b>
<b>U</b>	<b>Unsatisfactory (for zero credit course only)</b>	<b>-</b>

- 2 O, A+, A, B+, B, C and D are Pass grades. E is a temporary grade indicating permission to appear in the re-appear examination to improve it to a passing grade, and F is a fail Grade. I represents an incomplete result and is replaced with the grade that a student obtains after completing all the prescribed requirements. R represents resubmission in case of projects/dissertations or other similar courses. S and U grades are awarded only in case of courses with zero credit: S for satisfactory performance and U for unsatisfactory performance in a course.
- 3 A student's overall academic performance within a given term is represented by Term Grade Point Average (TGPA), and the overall performance in all the courses completed up to and including the current term is represented by Cumulative Grade Point Average (CGPA). TGPA and CGPA are calculated as the weighted averages of the grades:  $TGPA / CGPA = \frac{\sum C_i G_i}{\sum C_i}$ , where  $C_i$  represents the credits associated with the  $i$ th course of a term and  $G_i$  represents the grade points earned in the  $i$ th course.
- 4 If conversion from CGPA to marks is required, the equivalent percentage of marks may be calculated by multiplying the CGPA with 10.
- 5 The CGPA requirement for the award of degree / diploma / certificate will be 5.0 or above for Regular Programmes and 4.0 or above for Distance Education Programmes, subject to getting a pass grade in each of the courses individually, and satisfying other conditions as specified in the examination ordinances / rules and programme details.
- | 6 Division             | CGPA  |
|------------------------|---|
| First with distinction | 9.0 or more subject to the conditions that student has passed all the courses in the 1st attempt. |
| First                  | 7.0 or more but less than 9.0   |
- 7 This academic transcript can be authenticated by contacting the Examination Division at [ao.records@lpu.co.in](mailto:ao.records@lpu.co.in), Lovely Professional University, Jalandhar-Delhi GT Road, Phagwara 144411, Punjab, India.