

# RAJAT PANT

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Results-driven professional with experience in product management, business development, and sales. Skilled in market research, product analysis, wireframing, and client relationship management. Adept at working in fast-paced environments, collaborating across teams, and delivering measurable business impact. Currently pursuing MBA (Finance) with strong analytical and communication abilities.

## Experience

### Finance Intern

**Sahayak Financial Services Pvt. Ltd.**

**July 2025 – September 2025**

- Completed an internship focusing on financial planning, insurance advisory, and wealth management.
- Assisted in client financial assessments and provided support in insurance and investment services.
- Developed analytical and communication skills while working on real-world financial solutions.
- Recognized for strong self-motivation, adaptability, and exceeding performance expectations.

### Assistant Product Manager

**Reliance Jio, Navi Mumbai**

**Sep 2021 – Sep 2023**

- Led end-to-end development of *Jio Survey* and contributed to *Customer First & Payroll Software* projects.
- Conducted market and competitor research to guide product strategy.
- Designed wireframes, enhanced UX/UI, and collaborated with cross-functional teams.
- Analyzed customer feedback to drive product improvements and adoption.

### Business Development Intern

**PSP-IP Associates, India**

**Mar 2021 – Apr 2021**

- Generated qualified leads via calls and email outreach
- Promoted service offerings and ensured consistent follow-ups
- Maintained CRM records and contributed to outreach strategies

### Sales & Business Development Intern

**Combii Organochem Pvt. Ltd.**

**July 2020 – Sep 2020**

- Communicated with clients to gather and document technical requirements
- Coordinated with operations to fulfill client requests efficiently
- Supported sales pipeline by assisting in prospect follow-ups and reporting

## Skills

- **Product Management & Analysis:** Product Strategy, Market Research, Wireframing, Competitive Analysis
- **Business Development:** Lead Generation, Client Relationship Management, Sales Support
- **Technical Tools:** MS Office (Word, Excel, PowerPoint), CRM Tools, Social Media Marketing
- **Core Competencies:** Communication, Teamwork, Problem-Solving, Timeline Management

## Education

### MBA – Master of Business Administration (Finance)

Graphic Era Hill University, Dehradun

2024 – 2026

### BBA – Bachelor of Business Administration

IMED, Bharati Vidyapeeth University, Pune

2018 – 2021 | CGPA: 9.25

### Higher Secondary Certificate (HSC)

St. Joseph's College, Nainital

2017 – 2018 | 57%

### Secondary School Certificate (SSC)

St. Joseph's College, Nainital

2015 – 2016 | 84%

## Projects

### Jio Survey

- Led from scratch including planning, wireframing, and launch
- Performed market analysis and developed functional wireframes

### Payroll Software System

- Conducted competitive analysis and ensured product-market fit
- Supported implementation tailored to HR requirements

## Certifications

- **Foundation Course in BFSI (Banking, Financial Services & Insurance)**  
NSE Academy & Govt. of Uttarakhand – Project GAURAV  
Certificate No: NAL/24-25/97265 | Completed: Dec 2024
- **Financial Education for Young Citizens**  
Aditya Birla Capital CSR & NISM  
Certificate No: ABCF1000147 | Duration: 26–28 Nov 2024

## Activities & Interests

Sports & Fitness | Traveling | Cooking