



Career Objective: To leverage my skills and knowledge to secure a leadership role that fosters creativity, collaboration and success.

ACADEMIC QUALIFICATION	QUALIFICATION	INSTITUTION	YEAR OF PASSING	PERCENTAGE
	PGDM	Pune Institute of Business Management	2026	
	B.Com	C.S.J.M. University, Kanpur	2024	60%
	Intermediate	Bishop WestCott School	2021	75%
	Highschool	Bishop WestCott School	2019	63%

SUMMER INTERNSHIP	Project entitled : Equity research report on Varun Beverages Ltd.	
Achintya Securities Pvt. Ltd.	<ul style="list-style-type: none"> Analyzed historical Financial statements of the company to understand how the company is growing Conducted Management analysis of the company to understand the internal strength of the company 	
(60 days)	<ul style="list-style-type: none"> Conducted Peer Analysis to understand the position of the company in its sector Performed Ratio analysis including profitability, liquidity, solvency, and efficiency ratios 	

WINTER INTERNSHIP	Project entitled : Exploring demand trends in B2C and B2B markets for household cleaning products in Pune Market	
De-Baction	<ul style="list-style-type: none"> Conducted surveys with 200+ B2B and B2C clients to assess demand trends Generated 100+ high-conversion B2B sales leads 	
(45 days)	<ul style="list-style-type: none"> Analyzed buying behaviour and price sensitivity using primary data Conducted competitor Analysis and distribution gap assessment 	

ACADEMIC PROJECTS	Project Title:	Study of marketing strategy of telecom sector Companies
	Description	An abstract of marketing strategy of Tata Motors including their "New Forever" concept, technology based strategy, partnership with Godrej L'Affaire and their outcome.
	Project Title:	Sectoral Analysis of the Indian Equity Broking and Research Industry
	Description	Authored a sectoral report on India's equity broking & research industry, detailing market size, key players, SEBI regulations, growth drivers, challenges, and emerging opportunities.

Online Certification	Pursuing NISM Module:- 15 (Research Analyst)
	Pursuing NISM Module:- 7 (SORM)
	Certification course in fearless Leadership from Udemy (2024)
	Certification course in Microsoft Excel from Udemy (2024)

Curricular Extracurricular Activity	Active basketball player
	Conducted educational workshop for under privileged kids (2020-2022)

DECLARATION :

I hereby declare that the information furnished above is accurate to the best of my knowledge. I take entire liability for the correctness of the information provided.

Hridyansh

SIGNATURE