

 <p>SOUVIK BHUNIA</p> <p>SKILLS & TRAITS</p> <ul style="list-style-type: none"> Communication MS- Office Tally ERP 9 Active Listening Audit 	<p>Career Objective To leverage analytical and compliance skills in detecting, preventing, and mitigating financial crimes while ensuring regulatory adherence.</p>																			
	ACADEMIC QUALIFICATION	QUALIFICATION	INSTITUTION	YEAR OF PASSING	PERCENTAGE															
<table border="1"> <tr> <td>PGDM</td><td>PUNE INSTITUTE OF BUSINESS MANAGEMENT</td><td>2026</td><td>Pursuing</td></tr> <tr> <td>B.COM(Hons.)</td><td>CALCUTTA UNIVERSITY</td><td>2021</td><td>70%</td></tr> <tr> <td>12th</td><td>ARMY PUBLIC SCHOOL</td><td>2018</td><td>73%</td></tr> <tr> <td>10th</td><td>ARMY PUBLIC SCHOOL</td><td>2015</td><td>74%</td></tr> </table>					PGDM	PUNE INSTITUTE OF BUSINESS MANAGEMENT	2026	Pursuing	B.COM(Hons.)	CALCUTTA UNIVERSITY	2021	70%	12th	ARMY PUBLIC SCHOOL	2018	73%	10th	ARMY PUBLIC SCHOOL	2015	74%
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<p>SUMMER INTERNSHIP</p> <p>IIFL Capital Services</p> <p>60 Days</p>		<p>MANAGEMENT TRAINEE</p> <p>1 Observed how trust, market fear, and peer influence shape investor decisions effectively.</p> <p>2 Developed structured cold-calling methods, crafting strong pitches and securing meetings with high-potential leads.</p> <p>3 Identified upselling opportunities, offering bundled products aligned with long-term goals.</p> <p>4 Gained hands-on exposure to wealth management processes and relationship building.</p>																		
<p>WINTER INTERNSHIP</p> <p>ITC Limited</p> <p>45 Days</p>		<p>MARKETING INTERN</p> <p>1 Examining sales data to improve performance and strategies effectively</p> <p>2 Organizing, storing, and maintaining accurate digital records efficiently</p> <p>3 Boost grocery sales through promotions, discounts, better placement, and customer engagement strategies</p> <p>4 Expanding business by opening new retail locations to reach more customers</p>																		
ACADEMIC PROJECTS	Project Title:	<p>Consumer Perception and Sales Performance of Sunfeast Glucose Biscuits</p>																		
	Description	<p>Evaluating consumer perceptions and examines the sales performance of Sunfeast Glucose Biscuits, analyzing factors influencing customer preferences, brand loyalty, and market trends to identify growth opportunities.</p>																		
Online Certification	Project Title:	<p>Sector Analysis Report on the Mineral & Mining Industry</p>																		
	Description	<p>Completed a detailed analysis of the mineral and mining sector, reviewing market trends, major players, regulations, costs, risks, and growth prospects to deliver clear investment insights and opportunities.</p>																		
Curricular & Extracurricular Activity	<p>Certification course on Mutual fund VA Certification Examination from NISM- Completed July 2025</p>																			
	<p>Certification course from NPTEL on Financial accounting- Completed October 2024</p>																			
	<p>Certification course on NISM Series-VIII Equity Derivatives certification (Pursuing)</p>																			
	<p>Certification course on NISM Series-VII SORM certification (Pursuing)</p>																			
<p>DECLARATION : I hereby declare that the information furnished above is accurate to the best of my knowledge. I take entire liability for the correctness of the information provided.</p>																				
																				
					<p>SIGNATURE</p>															