

# Yukti Lal

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## Skills Summary

**Tools/Platforms:** MS Word, PowerPoint, Excel, Python, Tableau, Power Bi, SPSS

**Power Skills:** Leadership, Problem-Solving Skills, Team Player, Communication, Project Management, Adaptability

## INTERNSHIPS

### Outlook Group

Intern, Finance & Analytics

Jun 2024 - Aug 2024

- Conducted **financial research** on various payment gateways, assessing their competencies, cost structures, and business partnerships, providing actionable insights
- Developed a strategic EMI plan to drive subscription sales by analyzing affordability and consumer spending patterns
- Researched 20 asset classes** and created tailored investment portfolios for different income groups
- Conducted secondary financial analysis on companies in IT, FMCG, and banking sectors to evaluate market trends and opportunities

### Epitome Training & Recruitment Consultants

Intern, Financial Research & Analysis

Mar 2024 - May 2024

- Conducted **market research on financial education** trends to identify investment preferences among students
- Developed partnerships with **5 institutions** to improve financial literacy and investment knowledge among students
- Researched investment products and financial strategies to assist candidates in career-oriented financial planning
- Optimized CRM tools to improve client segmentation and improve the client engagement process

## PROJECTS

### Leveraged Buyout (LBO) Model Creation

*Financial Modeling Project*

Mar 2024

- Developed a detailed **LBO model**, analyzing capital structure, cash flow projections, and debt repayment schedules
- Evaluated key financial metrics such as **IRR (Internal Rate of Return)** to assess deal feasibility and investment potential
- Conducted sensitivity analysis to understand the impact of changes in revenue growth, cost structure, and interest rates on the investment outcome
- Presented findings and recommendations to simulate potential returns and risks for prospective investors

### Financial Reporting and Valuation Modeling

*Valuation Project*

Jan 2024

- Developed a comprehensive valuation model by analyzing historical data to make projections on future financial performance
- Gained expertise in forecasting future revenues, expenses, and cash flows using assumption-based financial modeling techniques
- Applied valuation methodologies to estimate enterprise value, integrating **DCF (Discounted Cash Flow)** and comparable company analysis

## ACHIEVEMENTS

- Successfully completed a specialized finance training program May 2024
- Participated in National Service Scheme (NSS) (IIS University, 2019-2020) May 2020
- Worked as an HR in Aashma Foundation Oct 2020
- Awarded Yuva Certificate for leadership & social impact (IIS University 2019-2020) Oct 2020

## CERTIFICATIONS

- Free Cash Flow Analysis s (Class Central) June 2024
- Foundations of Modern Finance Is (Class Central) May 2024
- The certificate in the web Desing & technology (IIS University, 2019-2020) Aug 2020
- Yuva certificate (IIS University, 2019-2020) Aug 2020

## EDUCATION

### Lovely Professional University

Aug 2023-Jun 2025

Master of Business Administration- *Finance*

Phagwara, India

**CGPA: 7.7**

### IIS (Deemed to be) University

Sept 2019-May2022

Bachelor of commerce

Jaipur, India

**CGPA -7.96**