Vinay Sejwal

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SUMMARY

PGDM student specializing in Operations, with exposure to process analysis, and basic analytics. Skilled in Python and Excel, and experienced in assisting with outreach development, vendor handling, and operational tasks during internships.

EDUCATION

- PGDM (Operations) (AICTE Approved), Maharaja Agrasen Business School (MABS), Delhi, 3 CGPA, 2024-2026

- BBA | Banarsidas Chandiwala Institute of Professional Studies (GGSIPU) | 2019–2022

- Class XII (CBSE) | Paramount International School | 2019

- Class X (CBSE) | Paramount International School | 2017

INTERNSHIP

Operations Interns

FD Design | New Delhi |

Accomplishments:

- Streamlined cross-functional communication, fostering seamless collaboration and alignment between departments to accelerate decision-making and project outcomes.

- Contributed to optimizing tender processes and played a key role in achieving ISO certification, enhancing organizational credibility and operational standards.

- Supported end-to-end project planning and execution as a key player, driving a 100% improvement in task completion efficiency and ensuring timely deliverables.

ACADEMIC PROJECTS

Supply Chain Optimization using Fungus Algorithm (Logistics & Operations)

- Optimized trade routes using Python-based simulation, reducing transportation costs by 15%.

- Demonstrated skills in production planning and logistics optimization.

Warehouse Inventory Optimization (Inventory Control | SCM)

- Applied ABC inventory classification, reducing stock-outs by 20%.

- Built a real-time Power BI dashboard for stock monitoring & reorder alerts, improving warehouse efficiency.

Sales Insights Dashboard (Forecasting & Decision Support)

- Designed a MySQL-based dashboard to analyses sales trends across multiple outlets.

- Provided insights into demand forecasting & seasonal planning, supporting inventory and marketing strategies.

CERTIFICATIONS

- Google Data Analytics

- Foundations of Project Management – Google

- Work Smarter with Microsoft Excel – Microsoft

- Excel for Data Analysis – IBM

- SQL for Data Analysis – University of California

SKILLS

Logistics & Distribution Management, Inventory Planning & Control, Lean Six Sigma (basic knowledge), MS Excel (Pivot Tables, VLOOKUP, Dashboards), Data Analysis & Reporting, Problem Solving & Decision Making, Communication & Negotiation Skills, Time & Resource Management, Attention to Detail & Adaptability & Quick Learning