

# Riya Jaswal



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## Skills Summary

**Tools/ Platforms:** MS Word, MS PowerPoint, MS Excel, Tableau, Power BI, SPSS

**Soft Skills:** Leadership, Problem-Solving Skills, Team Player, Communication Skills, Adaptability

## INTERNSHIPS

### THE LEADING SOLUTIONS | New Delhi

June 2024 - August 2024

*Finance Intern*

#### Learning Outcomes

- Assisted in managing a portfolio for the clients under the guidance of the Relationship Manager, offered personalised solutions based on their financial goals and preferences
- Handled key operational tasks, including the client information (**KYC**) to meet regulatory requirements and simplified the customer onboarding process and resolved account- related issues
- Built strong customer relationship management (**CRM**) skills by maintaining and improving client relationships, and ensured their satisfaction and loyalty
- Gained valuable knowledge of the insurance industry, including its products, regulations, and market trends, and provided clients with informed financial advice

### EPITOME TRAINING & RECRUITMENT CONSULTANTS

March 2024 - May 2024

*Finance Intern*

#### Learning Outcomes

- Conducted lead generation activities, increased student inquiries for **Microsoft Azure Cloud Computing** courses by **10%**, driving **revenue growth**
- Analysed and secured agreements with **15 leading** institutions, using cost-benefit strategies to enhance profitability
- Identified and engaged candidates for various roles, by contributing successful recruitment efforts
- Improved lead conversion rates by streamlining **CRM processes**, reduced acquisition costs, and increases revenue per lead

## PROJECTS

### Leveraged Buyout Model| LPU

February 2024

- Created Leveraged Buyout models focused on analyzing capital structure, cash flow projections, and debt repayment schedules to support investment decisions
- Assessed deal feasibility and investment potential by analysing critical metrics, including Internal Rate of Return (IRR) and Multiple on Invested Capital (MOIC).
- Conducted comprehensive sensitivity analysis to gauge the impact of variables such as revenue growth, cost structure, and interest rates on projected investment outcomes.

### Financial Reporting and Valuation Modeling| LPU

November 2023

- Conducted in-depth analysis of the company **Eicher Motors** for the analysis of historical financial data to project future financial performance accurately.
- Gained expertise in forecasting revenues, expenses, and cash flows using assumption-based financial modeling to support strategic planning and investment decisions.
- Applied various valuation methodologies, including DCF and comparable company analysis, to estimate the enterprise value effectively.

## CERTIFICATIONS

### Business Finance Foundations| My Great Learning

October 2024

### Free Cash Flow Analysis| HP Life

May 2024

### Corporate Financial Decision – Making for Value Creation| HP Life

February 2024

## EDUCATION

### Lovely Professional University

Punjab, IN

Master of Business Administration Percentage; **CGPA:7.7**

Since August 2023

### Government Degree college

Himachal Pradesh

Bachelors of Science in Mathematics & Computer Science; **CGPA :8.00**

September 2020-May 2023

