

OJASS MALHOTRA

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EDUCATION

Maharaja Agrasen Business School (MABS) | PGDM (Finance Major) July 2024 - Apr 2026
University of Delhi, Motilal Nehru College | B. Com (Hons) - Commerce Background July 2021 - June 2024

PROFESSIONAL EXPERIENCE

HPM Chemicals & Fertilizers Ltd. | Finance Intern May 2025 - June 2025

- Streamlined fixed asset accounting and loan modeling in Excel (Nested Ifs), eliminating 85-90% of manual calculation errors.
- Conducted variance analysis on 1,248 crore INR export data to identify revenue leakages linked to tariff fluctuations.
- Created Power BI dashboards to track inventory consumption, optimizing working capital and turnover ratios by 10%.
- Developed a financial forecasting model to recommend crop-mix strategies, enhancing B2B client conversion by 30%.

Unified Mentor Pvt. Ltd. | Financial Analyst Intern Nov 2024 - Apr 2025

- Engineered a portfolio optimization model to maximize risk-adjusted returns (Sharpe Ratio) by 22% using historical data.
- Built a "Living Cost Index" consolidating data from 5 sources, enhancing budget forecasting accuracy by 25%.
- Deployed a logistic regression framework for internal controls, achieving 91.3% accuracy in flagging transaction anomalies.

Acme Grade | Finance Intern Feb 2024

- Performed revenue forecasting and trend analysis for 3 client companies, achieving 92% accuracy against actuals.

Analy Assist | Content Department Head Dec 2021 - Aug 2022

- Led a team of 4 using Zoho Projects, reducing project Turnaround Time (TAT) by 30% through improved workflow management.
- Ensured 100% adherence to delivery schedules using Trello, resulting in a significant increase in client engagement.

KEY PROJECTS

Venture Capital Valuation & Deal Structuring (City Investment Training) Aug 2025

- Constructed a Private Equity/VC valuation model for "Brightwheel" including Pre-money and Post-money valuation analysis.
- Modeled equity splits, valuation caps, and deal terms, simulating Partner Capital structures similar to waterfall calculations.

Hotel Site Selection & Revenue Forecasting (Finlatics) Dec 2024

- Forecasted 5 crore INR additional revenue using financial data analysis across 50+ locations, optimizing capital allocation.

E-Commerce Sales & Revenue Analysis (Power BI) Sep 2024

- Developed a dashboard analyzing 5,000+ transaction records to track revenue trends and identify financial discrepancies.

LEADERSHIP EXPERIENCE

Skill Development Cell, MLNC | Senior Coordinator Sep 2023 - June 2024

- Managed a 3-member team, overseeing 15+ projects with 100% on-time delivery and zero escalations.
- Spearheaded 7+ surveys with 1,000+ respondents, driving data-backed operational decisions.

SKILLS & ACHIEVEMENTS

Core Skills: Financial Accounting, Financial Modeling, Reconciliation, Variance Analysis, Advanced Excel (VBA/Macros).

Technical Skills: SQL, Power BI, Tableau, Python (Pandas - Data Cleaning), Tally (Accounting Software).

Achievements: 3rd Position - AWS Hackathon (Mar 2025), Top 40 in Jamia Entrance 2021, 95 Percentile in MAT.

CERTIFICATIONS

IIT Kharagpur: Corporate Finance (Oct 2023) | City Investment Training: Venture Capital (Aug 2025) | MSME PPDC: Financial Modelling & Data Analytics, Tally Certified | The Council for Six Sigma Certification: Lean Six Sigma White Belt (Process Improvement) | McKinsey & Company: Forward Program | AWS Academy: Generative AI Foundations | Forage Job Simulations: HSBC Wealth Management, Lloyds Banking Group | The Valuation School: Technical Analysis