New Delhi Institute of Management

60 , 50 B & C, Tughlakabad Institutional Area, New Delhi - 110062
Established in 1992. Approved by AICTE since 1996. PGDM declared equivalent to MBA by AICTE
Awarded 'Best Industry - Linked' B School of India by the AICTE and CII
Globally Accredited by ASIC, U.K., with "Premier College Status"

NDIM New Delhi Institute of Management
www.ndimdelhi.org
Serial No. 213988

POST GRADUATE DIPLOMA IN MANAGEMENT
BATCH: 2019-2021

TRANSCRIPT

Roll No. : 19433
Enroll No. : NDIM/PGDM/F/19025/1-7225900871

Student Name : Anushree Saha
Father's Name : Ashit Saha
Mother's Name : Rumki Saha

SEMESTER-I

Sub. Code	Marks	Credit	Grade	Point
Core Subjects				
C-101	61	3	B+	7
C-102	64	3	B+	7
C-103	78	3	A-	8
C-104	77	3	A-	8
C-105	63	3	B+	7
C-106	70	3	B+	7
C-108A	67	1.5	B+	7
C-108B	86	3	A	9
C-108C	77	1.5	A-	8
C-108D	65	1.5	B+	7
C-109	80	2	A-	8
C-110	84	1.5	A	9
C-111	67	1.5	B+	7
Additional Subject(Not associated with CGPA/CPI)				
C-107	71	3	A-	8
C-112	73	3	A-	8

SEMESTER-II

Sub. Code	Marks	Credit	Grade	Point
Core Subjects				
C-201	67	3	B+	7
C-202	96	3	A+	10
C-203	81	3	A	9
C-204	73	3	A-	8
C-205	60	4	B	6
C-206	70	1	B+	7
C-208A	83	0.75	A	9
C-208B	55	0.75	B-	5
C-209	76	1	A-	8
Specialization-I Subjects				
FM-01	68	3	B+	7
FM-02	60	3	B	6
FM-03	73	3	A-	8
FM-07	78	3	A-	8
Specialization-II Subjects				
BA-01	84	3	A	9
BA-02	80	3	A-	8
BA-03	74	3	A-	8
Additional Subject(Not associated with CGPA/CPI)				
C-207	74	3	A-	8
C-210	70	3	B+	7
C-211	58	3	B	6

SEMESTER-III

Sub. Code	Marks	Credit	Grade	Point
Core Subjects				
C-301	70	3	B+	7
C-302	79	3	A-	8
C-303	80	3	A-	8
C-305A	78	0.75	A-	8
C-305B	86	0.75	A	9
SIP	77	3	A-	8
Specialization-I Subjects				
FM-09	81	3	A	9
FM-04	77	3	A-	8
FM-05	70	3	B+	7
FM-06	88	3	A	9
Specialization-II Subjects				
BA-04	82	3	A	9
BA-05	89	3	A	9
BA-06	79	3	A-	8
Additional Subject(Not associated with CGPA/CPI)				
C-304	70	3	B+	7

SEMESTER-IV

Sub. Code	Marks	Credit	Grade	Point
Core Subjects				
C-401	68	1.5	B+	7
C-402	76	3	A-	8
C-403	89	1.5	A	9
C-404	54	3	B-	5
C-405	66	6	B+	7
Additional Subject(Not associated with CGPA/CPI)				
FM-10	65	1.5	B+	7

Mode of Delivery : Full Time
Medium of Study : English
Date of Issue : 22/08/2022
Prepared by: **Verified by:**

CGPA : 7.74 (on a 10 point scale)
CPI : 74.27 (equivalent to Percentage)
Specialization-I : Finance
Specialization-II : Business Analytics

Controller of Examinations

Director

Director General

Code	Subject Title	Credit	Code	Subject Title	Credit
Semester - I			**Semester - III**		
C-101	Priniciples and Practices of Management	3	C-301	Business Intelligence with Power BI	3
C-102	Managerial Economics	3	C-302	Production & Operations Management	3
C-103	Business Statistics	3	C-303	Business Policy and Strategic Analysis Management	3
C-104	Accounting for Managers	3	C-305A	Business Analysis & Applications (Domain)	0.75
C-105	Marketing Management	3	C-305B	Business Analysis & Applications (Aptitude)	0.75
C-106	Organizational Behaviour	3	SIP	Summer Internship Project	3
C-108A	Emerging Technologies for Managerial Excellenece	1.5	**Marketing**		
C-108B	Data Analytics for Business Excellence	3	MM-04	Marketing of Services	3
C-108C	Introduction to Business Analytics	1.5	MM-05	Consumer Behaviour and Strategic Brand Management	3
C-108D	Introduction to Digital Marketing	1.5	MM-06	International Marketing	3
C-109	Corporate Social Responsibility	2	MM-09	Business to Business Marketing	3
C-110	Business Analysis & Applications	1.5	**Finance**		
C-111	Emerging Global Business Trends	1.5	FM-04	Security Analysis & Portfolio Management	3
Semester - II			FM-05	Financial Risk Management	3
C-201	Human Resource Management	3	FM-06	Merchant Banking & Corporate Restructuring	3
C-202	Financial Management / Corporate Finance	3	FM-09	Project Finance	3
C-203	Business Research Methods	3	**Human Resource Management**		
C-204	Information System & Technologies (MIS & Tableau)	3	HR-04	Compensation and Rewards Management	3
C-205	Macro Economic Environment of Business	4	HR-05	Employee Relation & Labour Laws	3
C-206	Application of Digital Technology in Mkt/Fin/HR	1	HR-06	Organisational Change & Development	3
C-208A	Business Analysis & Applications (Domain)	0.75	HR-08	Advanced HR Metrics & Analytics	3
C-208B	Business Analysis & Applications (Aptitude)	0.75	**International Business Management**		
C-209	Practical Exposure on CSR	1	IB-04	International Business Strategy	3
C-204A	New Age of IT - Advance Excel	1.5	IB-05	Risk & Insurance in International Trade	3
WIP	Winter Internship Project	3	IB-06	International Marketing and Logistics	3
Marketing			**Operations & Supply Chain Management**		
MM-01	Integrated Marketing Communication & Brand Promotion	3	POM-04	Warehousing and Inventory Management	3
MM-02	Sales & Distribution Management	3	POM-05	Total Quality Management	3
MM-03	Digital Marketing & Social Media	3	POM-06	Productivity & Performance Management	3
MM-07	Retail Management	3	**Digital Marketing**		
Finance			DGM-04	Content Marketing & Blogging	3
FM-01	Principles of Banking & Insurance	3	DGM-05	Online Reputation Management	3
FM-02	Financial Markets & Services	3	DGM-06	Website Analysis, SEO & Google Analytics	3
FM-03	International Financial Management	3	**Business Analytics**		
FM-07	Taxation	3	BA-04	Machine Learning Using R and Rapid Miner	3
Human Resource Management			BA-05	Advanced DBMS Using SAS	3
HR-01	Talent Acquisition, Development & Retention of Employees	3	BA-06	Data Analytics with Python	3
HR-02	Performance Management	3	**Semester - IV**		
HR-03	Strategic Cross Cultural and Global Management	3	C-401	Business Ethics	1.5
HR-07	HR Analytics	3	C-402	Entrepreneurship & Project Management	3
International Business Management			C-403	Global Business Management	1.5
IB-01	Export-Import Procedures & Documentation	3	C-404	Legal Aspects of Business	3
IB-02	International Business Negotiation & Managing Cross Cultural Diversity	3	C-405	Major Research Project & Viva	6
IB-03	Foreign Exchange Management	3	POM-01	Operations Research Applications	3
Operations & Supply Chain Management			FM-08	Behavioural Finance	3
POM-01	Operations Research Applications	3	**Marketing**		
POM-02	Supply Chain Management	3	MM-10	Product & Brand Management	1.5
POM-03	Service Operations Management	3	**Human Resource Management**		
Digital Marketing			HR-09	International HRM	3
DGM-01	PPC Campaigns	3	**Operations & Supply Chain Management**		
DGM-02	Advanced Digital & Social Media Concepts	3	POM-07	Supply Chain Analytics	3
DGM-03	Social Media Marketing & Microblogging	3			
Business Analytics					
BA-01	Data Analytics Using R	3			
BA-02	Database Management System using SQLite	3			
BA-03	Programming Skills in Python	3			
Additional Credit subjects in Semester-I/II/III/IV					
C-107	Corporate Skills Development-I	3			
C-112	Global Business Communication-I	3			
C-207	Corporate Skills Development-II	3			
C-210	Global Business Communication-II	3			
C-211	Comprehensive Company Based Research Project-II	3			
C-304	Campus to Corporate	3			
MM-08	Marketing to the Base of Pyramid Customers	1.5			
FM-10	Financial Analytics	1.5			
FM-11	Financial Planning & Wealth Management	1.5			

Total Credits (Mandatory)

Marketing + Operations & Supply Chain Management	: 125
Marketing + other specialisaitons	: 122
Finance + Operations & Supply Chain Management	: 123.5
Finance + other specialisaitons	: 120.5
Human Resource Management + Operations & SCM	: 126.5
Human Resource Management + other specialisaitons	: 123.5

$$CGPA = \left\{ \frac{\sum Gi\ Ci}{\sum Ci} \right\}$$

Where,
Gi = Grade point obtained in each paper
Ci = Numbers of Credits assigned to respective papers
i = Varies from 1 to the Number of Papers

$$CPI = \left\{ \frac{\sum Mi\ Ci}{\sum Ci} \right\}$$

Where,
Mi = Marks obtained in each paper
Ci = Numbers of Credits assigned to respective papers
i = Varies from 1 to the Number of Papers

CGPA : Cumulative Grade Point Average

CPI* : Cumulative Percentage Index

CPI is equivalent to Percentage