

# Rohit Raj

Jamshedpur, Jharkhand, India Phone: +91- 7991180089 Mail: [rajrohitt0745@gmail.com](mailto:rajrohitt0745@gmail.com) [LinkedIn](#)

## CAREER STATEMENT

Aspiring Investment Banking professional with hands-on experience in financial analysis, valuation, risk assessment, and transaction monitoring. Skilled in financial modeling, ratio analysis, and data-driven decision-making to support M&A, capital raising, and strategic advisory engagements. Proven ability to work in fast-paced environments, deliver analytical insights, and collaborate effectively across teams.

## ACADEMIC CREDENTIALS

Degree	Institute/Board	%/CGPA	Year
PGDM - FM	Xavier Institute of Social Service, Ranchi	7.77 (up to 4 <sup>th</sup> Trimester)	2024-26
BBA	Amity University, Kolkata	72.50	2020-23
12 <sup>th</sup> Grade	Rajendra Vidyalaya (ISC), Jamshedpur	65.25	2020
10 <sup>th</sup> Grade	Rajendra Vidyalaya (ICSE), Jamshedpur	76.20	2018

## SKILLS

### Technical:

- Investment Banking: Financial Modeling, Financial Statement Analysis, Valuation Techniques, Merger & Acquisitions (M&A) Analysis, Working Capital Modeling.
- Risk & Compliance: Anti-Money Laundering (AML) & KYC Compliance, Fraud Detection & Risk Assessment).
- Financial Risk Assessment: Monte Carlo Simulations, Sensitivity Analysis.
- Debt & Equity Valuation: CAPM, Beta Calculation, Discounted Cash Flow.
- Transaction Monitoring & Fraud Detection: Suspicious Activity Reporting (SAR), Behavioural Analytics for Unusual Transaction Pattern Detection, Red Flag Indicators for Financial Crime.

**Soft:** Critical Thinking, Time management, Decision Making, Cross-Functional Communication, Negotiation, Problem Solving.

## WORK EXPERIENCE

### AML RIGHTSOURCE (Associate Analyst)

Jan'2024- Jul'2024

Worked as an Associate Analyst 1 in AML RightSource. Conducted risk assessments, transaction monitoring, and analysis to identify suspicious activities, ensuring regulatory compliance and maintaining accurate records.

- Identified Conducted risk-based transaction analysis on 1,000+ monthly transactions, identifying high-risk patterns and supporting compliance-driven financial investigations.
- Investigated 200+ complex cases/month, improving detection accuracy and turnaround time through structured analytical frameworks.

## INTERNSHIP

### Tata Motors (Finance Intern) - Evaluation of the company's financial performance.

Apr'2025- Jun'2025

- Evaluated **financial performance of Tata Motors** through detailed ratio analysis (liquidity, profitability, efficiency) and trend analysis.
- Analysed **Order-to-Cash (O2C) cycle** to identify working capital inefficiencies and cash flow improvement opportunities
- Prepared a performance evaluation report with actionable recommendations for operational and financial optimization

### BYJU'S (DSSL Intern) - Lead generation & Branding

May'2022- Aug'2022

- Supported large-scale brand outreach initiatives across 1,000+ schools, gaining exposure to stakeholder coordination, reporting, and execution.
- Led a 3-month strategic marketing campaign across **200+ schools** in collaboration with Discovery India, boosting event participation and visibility in the education sector.

## CERTIFICATIONS

- JP Morgan Investment Banking Job Simulation (Forage)
- Complete Guide to Anti-Money Laundering Officers (Udemy).
- Embark Program (AML RightSource)
- Mastering Customer Risk Assessment and Enhanced Due Diligence (PRO AML).

## ACHIEVEMENTS AND EXTRA CURRICULAR

- Successfully summited **Hampat Pass** and trekked to **Chandratal Lake** twice (**4,267 meters** and **4,250 meters** respectively) under the guidance and supervision of **Trekkers of India**.
- Successfully reached the summit of **Sar Pass (13,845 feet / 4,220 meters** above sea level) by applying advanced mapping and navigation skills, while maintaining effective communication with a guiding team supervised by **The Searching Souls**.
- Led the XISS Finance Team to victory in interdepartmental football and secured runner-up positions in basketball and tug-of-war, demonstrating strong teamwork, discipline, resilience, and competitive spirit.
- Achieved 1st place in the **inter-college football tournament "Amiphoria"** organized by Amity University Kolkata.