

PRATHAM MUDGAL

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ACADEMIC PROFILE				
Qualification	Institution	Board / University	%/CGPA	Year
PGDM	FOSTIIMA Business School, New Delhi	AICTE	75.4	2024-2026
B.Com.(Hons.)	IITM, New Delhi	Guru Gobind Singh Indraprastha University	82	2021
12TH	Basava International School	CBSE	64	2018
10TH	Basava International School	CBSE	68	2016

EXPERIENCE	
Accenture PLC (Corporate Finance Associate) January 22 - June 22	<ul style="list-style-type: none">- Managed end-to-end order processing for over ~500 daily orders, resulting in a 99% accuracy rate and reducing payment delays for a key client, Avery Dennison.-Coordinated with a 15-member team on the Oracle platform to process over \$5M in cash applications monthly, improving workflow efficiency.-Surpassed key performance metrics and Improved vendor payment cycle efficiency by reducing TAT from 12 to 7 days, enhancing supplier relationships receiving recognition from leadership for exceptional performance.-Trained new team members on Oracle finance modules and standard operating procedures, improving team productivity and onboarding efficiency.

INTERNSHIPS	
Aditya Birla Fashion and Retail Limited April 25 - June 25	<ul style="list-style-type: none">-Gained practical exposure to Retail and Sales Operations in a store generating ₹50 lakh+ in monthly sales.-Managed Billing, Cash Handling, and Inventory Analysis for 1,200+ SKUs, ensuring accuracy in daily reconciliations.-Leveraged SAP HANA and Microsoft POS System for data entry, sales tracking, inventory updates, and transaction analysis, reducing stock discrepancies.-Handled customer queries, follow-up calls, and feedback using CRM tools, contributing to a smoother post-sale experience and improved customer retention.-Accomplished sales target in a 3-day promotional activity, resulting in strong revenue growth and greater customer involvement.
Shapoorji Pallonji December 22 - April 23	<ul style="list-style-type: none">-Generated and processed 350+ manual invoices daily and ensured accurate entry under defined cost heads in MS Excel, improving accuracy of financial documentation.-Collaborated with the finance team to reconcile purchase orders, vendor invoices, and payments, helping maintain error-free records and reduce reconciliation discrepancies.-Automated repetitive Excel formatting tasks using formulas and functions, pivot tables and charts reducing manual data processing time.
Hues of the Mind August 21 - December 21	<ul style="list-style-type: none">-Contributed to the "Swasti Project", an initiative to raise public awareness on mental health, reaching 500+ individuals through digital and offline channels.-Created 10+ Social media posts and 5+ videos to boost engagement.-Conducted 3 Workshops focusing on cultivating optimism.

CERTIFICATIONS / SKILLS/ PROJECTS	
Certifications	<ul style="list-style-type: none">• Mutual Fund Distributors by NISM-VA.• Advance Excel by Udemy.• SEBI Investor Certification Examination by NISM.• Fundamental of Digital Marketing by Google• Microsoft Power BI Desktop from Microsoft.• Data Analysis by Deloitte.
Skills	<ul style="list-style-type: none">• SAP HANA• Customer Relationship Management• Financial Analysis• Advanced Excel• Microsoft Power BI• Ratio Analysis• Sales Communication• Leadership• Team Handling
Projects	<ul style="list-style-type: none">• Wealth Management Calculator: Developed an Excel financial calculator by integrating advanced formulas like XLOOKUP and automating tasks with Macros, enabling precise evaluation of investment returns and loan amortization schedules.• Created a Coca-Cola Power BI dashboard to analyze revenue, product segments, regional performance, and marketing expenses.