

## **VAIBHAV SHARMA**

Phone: +91-7217607633

E-mail: [vaibhavsharma0399@gmail.com](mailto:vaibhavsharma0399@gmail.com)

### **CAREER OBJECTIVE**

I am a passionate and visionary individual with experience of client onboarding and due diligence related to risk assessment, compliance and regulation management. I am seeking a relevant position to leverage my strategic thinking and analytical skills.

### **AREAS OF INTEREST / HOBBIES**

- Financial Markets and Financial Analysis
- Investment Strategies
- Technical and Fundamental Analysis of securities
- Investment in Stock Market

### **PROFESSIONAL QUALIFICATIONS**

<b>Year of Passing</b>	<b>Degree</b>	<b>University</b>	<b>Institute</b>
2022	MBA	ICFAI University	ICFAI Business School, Dehradun

### **ACADEMIC BACKGROUND**

<b>Year of Passing</b>	<b>Qualification</b>	<b>Board / University</b>	<b>Institute</b>
2020	B.Com	Chaudhary Charan Singh University	Institute of Management Education
2017	12th	CBSE	Silver Line Prestige School
2015	10th	CBSE	Silver Line Prestige School

### **WORK EXPERIENCE**

- **YES BANK LTD, Noida | Portfolio Manager (Micro Enterprises Banking)**  
**Dec 2024 - March 2025**  
**Key Responsibilities:**
  - Portfolio Management
  - Performance Monitoring
  - Client Relationship Management
  - Compliance & Regulation
- **ICICI Bank Ltd, Noida | Relationship Manager (Business Banking)**  
**May 2022 - Dec 2024**  
**Key Responsibilities:**
  - New Client Onboarding
  - Business Development
  - Credit & Risk Assessment
  - Negotiation & Structuring

- **EduMentor Educational Services Pvt Ltd, New Delhi | Business Development Intern**  
**Feb 2021 - May 2021**

## SKILLS

- Leadership
- Strategic Planning
- Team Work
- Innovative
- Attention to Detail

## STRENGTHS

- **Agility** - Ability to renew myself, adapt the environment and mould as per the situation demands
- **Visionary** - Ability to see the bigger picture and think and plan for long-term

## PERSONAL DETAILS

Date of Birth	03/08/1999
Marital Status	Unmarried
Father's Name	Nitin Sharma
Languages known	Hindi (Native) and English (Fluent)

## CONTACT ADDRESS

A-22 B, Gagan Enclave, Amrit Nagar,  
Ghaziabad, Uttar Pradesh  
201001

I hereby declare that the details above are complete, true and correct to the best of my knowledge.

**Date:** 01/04/2025  
Vaibhav Sharma