

VAIBHAV SHARMA

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CAREER OBJECTIVE

I am a passionate and visionary individual with experience of client onboarding and due diligence related to risk assessment, compliance and regulation management. I am seeking a relevant position to leverage my strategic thinking and analytical skills.

AREAS OF INTEREST / HOBBIES

- Financial Markets and Financial Analysis
- Investment Strategies
- Technical and Fundamental Analysis of securities
- Investment in Stock Market

PROFESSIONAL QUALIFICATIONS

Year of Passing	Degree	University	Institute
2022	MBA	ICFAI University	ICFAI Business School, Dehradun

ACADEMIC BACKGROUND

Year of Passing	Qualification	Board / University	Institute
2020	B.Com	Chaudhary Charan Singh University	Institute of Management Education
2017	12th	CBSE	Silver Line Prestige School
2015	10th	CBSE	Silver Line Prestige School

WORK EXPERIENCE

- **YES BANK LTD, Noida | Portfolio Manager (Micro Enterprises Banking)**
Dec 2024 - March 2025
Key Responsibilities:
 - Portfolio Management
 - Performance Monitoring
 - Client Relationship Management
 - Compliance & Regulation
- **ICICI Bank Ltd, Noida | Relationship Manager (Business Banking)**
May 2022 - Dec 2024
Key Responsibilities:
 - New Client Onboarding
 - Business Development
 - Credit & Risk Assessment
 - Negotiation & Structuring

- EduMentor Educational Services Pvt Ltd, New Delhi | Business Development Intern
Feb 2021 - May 2021

SKILLS

- Leadership
- Strategic Planning
- Team Work
- Innovative
- Attention to Detail

STRENGTHS

- **Agility** - Ability to renew myself, adapt the environment and mould as per the situation demands
- **Visionary** - Ability to see the bigger picture and think and plan for long-term

PERSONAL DETAILS

Date of Birth	03/08/1999
Marital Status	Unmarried
Father's Name	Nitin Sharma
Languages known	Hindi (Native) and English (Fluent)

CONTACT ADDRESS

A-22 B, Gagan Enclave, Amrit Nagar,
Ghaziabad, Uttar Pradesh
201001

I hereby declare that the details above are complete, true and correct to the best of my knowledge.

Date: 01/04/2025
Vaibhav Sharma