

Ansh Kansal

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PROFESSIONAL SUMMARY

Highly motivated and immediately available Analyst with core experience in financial operations, client management, and compliance-focused processes. Proven background in transaction investigation and documentation review, thriving Seeking to leverage strong foundational skills in regulatory adherence and detailed financial data analysis to build a career in Financial Crime Compliance (AML/KYC)..

WORK EXPERIENCE

Analyst, *Weekendr Innovation Labs (Mobiquel)* | New Delhi, India | Feb 2025 – Present

- Partnered with 30+ active clients to streamline the Order-to-Cash (O2C) cycle, reducing payment friction and improving client financial visibility on ₹12 lakhs+ monthly trade receivables.
- Investigated customer and internal stakeholder queries related to transactions, outstanding balances, and process deviations, ensuring timely resolution.
- Reviewed credit-relevant documentation such as invoices, payment records, and client financial data to support operational controls and risk awareness.

Operating Manager, *The Brand Banana* | New Delhi, India | June 2023 – June 2024

- Led end-to-end operations for 10+ domestic and international clients, focusing on proactive communication and delivery of promised service value, which directly contributed to relationship health and retention.
- Coordinated and managed cross-functional teams to ensure accurate execution of deliverables and adherence to internal processes.

Business Analyst Intern, *Analy Assist* | New Delhi, India | Jan 2022 – Dec 2022

- Conducted detailed requirement analysis and market assessment for 5+ projects, supporting client acquisition and service planning.
- Prepared 10+ structured research and feasibility reports used by founders for pricing, positioning, and expansion decisions.
- Created MIS reporting dashboard by consolidating data across costs, receivables, and operational metrics, reducing manual reporting effort and improving data accuracy.

EDUCATION

Motilal Nehru College, University of Delhi | *Bachelor of Commerce (Hons)* | 2024

Delhi Public School, Gurgaon (AISSCE, Class XII) | C.B.S.E Board | Scored 95.6% | 2021

Delhi Public School, Gurgaon (AISSE, Class X) | C.B.S.E Board | Scored 91.8% | 2019

CORE COMPETENCIES

- **Operations & Data management:** Transaction Processing & Investigation, Documentation Review, SLA & KPI Management
- **Technical Skills:** Advanced Excel (VLOOKUP, Pivot Tables, Macros), SQL (Basic), Power BI
- **Leadership Skills:** Client Management, Stakeholder Communication, Cross-functional Leadership, Client Onboarding.

ACHIEVEMENTS, AWARDS & CERTIFICATIONS

- **Case Competitions:** 1st Place at Potentate (Hindu College) & 2nd Place at The Best CEO (Master's Union).
- **Awards:** Finalist at the Shillong Water Hackathon, organized by the Government of Meghalaya and IIM Shillong.
- **Certifications:** NISM Series - 8 Equity Derivative | Data Analyst Bootcamp
- **CFA LEVEL 1** Candidate