

# Kanishka Kapoor

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## PROFILE SUMMARY

Detail-oriented PGDM (FinTech) student with hands-on experience in financial data validation, tender reconciliation, and MIS reporting. Skilled in analyzing retail sales data, identifying reporting variances, and ensuring system-level data accuracy using SAP, Excel, SQL, and Power BI. Strong analytical mindset with exposure to financial statement analysis and structured data handling.

## TECHNICAL SKILLS

Data & Analytics: SQL (Joins, Aggregations, Group By, Subqueries), Excel (Pivot Tables, VLOOKUP, IF, SUMIFS), Power BI (DAX, Data Modeling)  
Finance & Reporting: Financial Statement Analysis, Ratio Analysis, MIS Reporting, Tender Reconciliation, Bookkeeping  
Systems & Tools: SAP (Tender Reconciliation, MIS), Python (Basic), R (Academic), Automation Anywhere (Academic Exposure)

## INTERNSHIP EXPERIENCE

### Shoppers Stop Limited – Retail Financing & Accounting Intern MGF Metropolitan Mall, Gurgaon | May 2025 – June 2025

- Reconciled high-volume daily tender transactions by matching POS data with SAP accounting records, ensuring financial data accuracy and integrity.
- Investigated and resolved reporting mismatches across cash, card, and digital payment entries.
- Prepared and analyzed hourly and daily sales MIS reports to identify revenue trends and store-level performance variances.
- Supported store-level cash flow tracking and bookkeeping processes to maintain accurate financial reporting.

## PROJECTS

### Equity Analysis – Cummins India Limited (Academic Project)

Conducted comprehensive equity analysis including financial statement review, business performance evaluation, and industry positioning. Analysed key financial metrics such as revenue growth, ROE, profit margins, leverage, and cash flow trends. Evaluated valuation parameters including EPS trends and P/E ratio to derive investment insights.

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### Financial Analysis – Tata Consultancy Services

Performed five-year financial ratio analysis to assess profitability, liquidity, and operational efficiency. Interpreted trends in revenue, margins, and return ratios to evaluate overall financial health.

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### SQL Retail Sales Analysis | GitHub Project

Built an end-to-end SQL project analyzing **store sales and vendor performance**. Applied **JOINS, GROUP BY, CTEs, and aggregations** to analyze millions of records. Derived insights on **revenue drivers, inventory trends, and supplier contribution**.

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### HR Analytics Dashboard – Power BI

Built an interactive HR analytics dashboard using Power BI, incorporating data cleaning and DAX calculations. Visualized workforce metrics such as attrition trends and departmental performance to derive actionable insights.

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## EDUCATION

PGDM (FinTech), Delhi School of Business (VIPS), Delhi | 2024–2026 | CGPA: 6.70  
BBA, Maharaja Surajmal Institute (IP University), Delhi | 2020–2023 | CGPA: 9.029  
Class XII – Amrita Vidyalayam, Delhi | 78% | 2020  
Class X – Amrita Vidyalayam, Delhi | 91.6% | 2018

## CERTIFICATIONS

Career Essentials in Generative AI – LinkedIn Learning (2025)  
Data Visualization with Power BI – Great Learning (2024)  
Introduction to Generative AI – Google Skills Boost (2023)