

SHRIYANSHI GUPTA

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CAREER OBJECTIVE

Analytical and results-driven professional, with strong communication skills and a confident, structured approach to problem-solving. Skilled in interpreting financial and business data to optimize strategies and support informed decision-making. Eager to leverage analytical expertise, research capabilities, and business acumen to contribute effectively to a dynamic, performance-driven organization.

TECHNICAL COMPETENCIES

Excel | MS Office Suite | Financial Modelling | Corporate Valuation | Python | Power BI | Forecasting using Excel Report Writing & Business Presentation

INTERPERSONAL SKILLS

Analytical Thinking | Decision Making | Adaptability | Effective Communication | Time Management

INTERESTS AND HOBBIES

Singing | Travelling | Music

LANGUAGES KNOWN

English | Hindi

AWARDS AND CO-CURRICULAR ACHIEVEMENTS

- Got recognized as the conversion employee of the month for two consecutive Months in Fortuna Pvt. Ltd. (May – June 2023)
- Secured First position in Math Olympiad for consecutive years in School (2013-16)
- Won the Best Dressed Title in College Freshers. (2024) | ASM
- Participated in UP Police district Parade. (2019)

EDUCATION

Post Graduate Diploma in Management | Apeejay School of Management
Session: 2024-2026

Bachelors in Science | Deen Dayal Upadhyay University
Session: 2019-2022

Senior Secondary (CBSE) | G.N. National Public School
Session: 2018

Matriculation (CBSE) | Whitehall Public School
Session: 2016

WORK EXPERIENCE & INTERNSHIPS

Work Experience: Sales Executive

Fortuna Pvt. Ltd. – 1.3 years (February 2023 – June 2024)

- Managed 50+ customer inquiries daily, delivering tailored product guidance and improving customer satisfaction.
- Built and maintained relationships with domestic and international clients, contributing to repeat business.
- Supported sales operations by coordinating with internal teams to ensure seamless order fulfillment.

Internship: Finance Intern

Bharat Electronics Ltd. (BEL GZD) – May'25 – July'25

- Conducted comparative financial ratio analysis of BEL against key peers in the defence sector to assess profitability, liquidity, efficiency, and solvency trends.
- Analysed financial statements (income statement, balance sheet, cash flow) to identify performance patterns and financial strengths.
- Developed interactive dashboards to visualize key financial ratios and year-on-year trends for management-level understanding.
- Utilized Python and Excel for data cleaning, ratio computation, and analytical visualization.

ACADEMIC ACHIEVEMENTS

- Skill in Microsoft office and excel
- Review Paper in PG
Review of Impact of AI in Recruitment Process
Sustainable Financing Practices for Green Automotive Initiatives.
- Winner - Data explorer challenge (2024) | Business Analytics club (orientation program) | ASM

CERTIFICATIONS

- Financial Planning (NISM) | October 2025
- Advanced Excel for Business Analytics – Great Learning