



Ajit Kumar

Enrolment Number: 23BSP0143

Area of Specialization: Finance

SUMMER INTERNSHIP – DEAL SQUARD

Project Synopsis & Deliverable

- Conducted an in-depth analysis of the impact of working capital management on the profitability of organized retail firms in India.
- Performed DCF valuation using annual reports and industry data to assess the intrinsic value of shares.
- Analysed liquidity determinants and their effect on profitability, finding that inventory turnover and accounts receivable turnover negatively impact ROCE.
- Recommended strategic approaches (aggressive, conservative, moderate) to managing working capital based on liquidity preferences and risk tolerance.

PROJECTS UNDERTAKEN

- 2023: Live project with Janm foundation (NGO) to raise fund for underprivileged animals.
- 2023: Analyzed the stocks of Tata Motors & NTPC
- 2023: Researched & presented branding techniques used by Testbook & Vyapar in India
- 2023: Researched on the Quality of Service provided by Government Hospital in Delhi - NCR region

CERTIFICATIONS

- Business Analysis for Decision Making – Fore Vision
- Power BI – EXCEIR Solutions

AWARDS/ACHIEVEMENTS

- Generated revenue of Rs. 10,000/- during internship at Deal Squard (2024)

CONTACT

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D.O.B: 29/09/1999

EDUCATION

- Pursuing PGPM, IBS Gurgaon, Finance, 2025, 7.39 CGPA
- B. Com (Hons), B.D College Patna, 2021, 65.5%
- XII, St. Dominic Savio's High School, CBSE, 2017, 61.8%
- X, Red Carpet High School, ICSE, 2015, 66.8%

PROFESSIONAL SKILLS

- Microsoft Office – Word, Excel & PowerPoint
- Financial Modelling (Basic)
- Data Management
- Leadership

EXTRA-CURRICULAR ACTIVITIES & HOBBIES

- **Class Representative** at IBS Gurgaon (2024)
- Social Responsibility Cell (SRC) Representative – IBS Gurgaon (2024)
- Attended seminar on financial fraud at PHD Chamber of Commerce (2024)
- Participated in sports event at IBS Gurgaon (2023)
- Participated in Plantation drive at IBS Gurgaon (2023)
- MSME Adoption of Digital Technologies for Environmental Sustainability