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(Approved by AICTE, MHRD, Govt. of India)
Damdama Lake Road, off Sohina Expressway, Gurugram (Haryana) - India

We, the Board of Governors and Members of the Academic Council of

JK Business School, Gurugram

confer on

Ragini Rai

JKBS/AICTE/2016/48

**Post Graduate Diploma in Management
(PGDM)**

(Two Year Full Time, batch 2016 - 18)

On having successfully completed the prescribed course for the said award
and having been examined and adjudged to have qualified the course.

In testimony, thereof, we set our hands and the seal of the Institute.

Director
JK Business School

Vice Chairman
JK Education Foundation

September 01, 2019

Grading System

Grade Points (GP) are based on the Grades, Which are calculated on the basis of Percentile of marks in a Particular subject. Grade evaluation is described in table A.

- **TGPA (Trimester Grade Point Average)**

TGPA is sum of Product of GP and Credits for each paper in trimester, divided by total credits in a trimester

$$\text{TGPA} = \frac{\sum \text{GP} \times \text{Credits}}{\sum \text{Credit}}$$

- **CGPA (Cumulative Grade Point Average)**

CGPA is sum of product of GP and Credits for each paper, divided by total credits for all subjects

$$\text{CGPA} = \frac{\sum \text{GP} \times \text{Credits}}{\sum \text{Credit}}$$

Table A					
Percentile	Grade	Grade Points	Percentile	Grade	Grade points
94-100	A+	4.00	64-70	B-	2.33
88-94	A	3.67	58-64	C+	2.00
82-88	A-	3.33	50-58	C	1.67
76-82	B+	3.0	Below 50	F	0
70-76	B	2.67			

- Percentile and grade is not calculated, if the mark scored by the student in a particular subject is below 50.



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Statement of Marks

Post Graduate Diploma in Management (PGDM)

Batch: 2016-18

Issued by JK Business School (Approved by AICTE, MHRD, Govt. of India),
Dumdama Lake Road, Off Sohna Expressway, Gurgaon (Haryana) – 122102.

				Roll No.		JKBS/AICTE/2016-18/48	
Name	Ragini Rai			Mother's Name		Asha Rai	
Father's Name	Sachch Nand Rai					Grade	Grade Points
Sub. Code	Subject Title			Credits			
101	Accounting For Managers			3		B+	3.00
102	Marketing Management			3		A	3.67
103	Organizational Behavior			3		B	2.67
104	Management Information System			3		A-	3.33
105	Managerial Economics			3		A-	3.33
106	Management Perspective			3		A	3.67
107	Quantitative Techniques			3		C+	2.00
108	Business Communication			3		C+	2.00
201	Human Resource Management			3		A	3.67
202	Financial Management – I			3		C+	2.00
203	Production & Operation Management			3		A-	3.33
204	International Business			3		A-	3.33
205	Economic Environment of Business			3		B+	3.00
206	Leadership & Team Building			3		B	2.67
207	Marketing Management – II			3		B-	2.33
301	Sales & Distribution Management			3		A-	3.33
302	Fundamentals of Logistics			3		B+	3.00
303	Business Communication - II			3		A-	3.33
304	Management Accounting & Control			3		B	2.67
305	Operation Research			3		B	2.67
306	Consumer Behaviour			3		B-	2.33
307	Research Methodology			1.5		B	2.67
308	Financial Management -II			3		B-	2.33
411	Marketing of Services			3		B+	3.00
412	Integrated marketing communication			3		A+	4.00
415	Modern Investment & Portfolio Management			3		B	2.66
416	Corporate Tax Planning			1.5		C	1.67
418	Management of Financial Services			3		B+	3.00
420	Appraisal, compensation, Recruitment & Engagement			3		B-	2.33
423	Research Methodology			1.5		B	2.67
425	Strategic Management			3		A-	3.33
514	Product and Brand Management			3		A	3.67
519	Industrial Relations & Employees Welfare Management'			3		B	2.67
520	Lean Supply Chain			3		A-	3.33
523	Innovation and Entrepreneurship			3		C+	2.00
333	Summer Internship Project			3		B+	2.00
666	Final Research Project (Dissertation)			6		C	1.67
	Ist Trimester	IInd Trimester	IIIrd Trimester	IVth Trimester	Vth Trimester	VIth Trimester FRP	Summer Internship Project
Credits Earned	24	21	22.5	21	12	06	03
TGPA	2.96	2.90	2.80	2.92	2.91	1.67	2.00

CGPA: 2.80 / 4.00

* Grade Points are given on a scale of 4 points.

Result: PASS

Pragya Thakur
Examination Cell



[Signature]
Academics Convener

Date: 1st September, 2019

[Signature]
Dean