



LEARN | INNOVATE | EXCEL

(Approved by AICTE, MHRD, Govt. of India)
Damdama Lake Road, off Sohna Expressway, Gurugram (Haryana) - India

We, the Board of Governors and Members of the Academic Council of

JK Business School, Gurugram
confer on

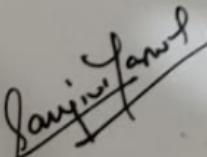
Ragini Rai
JKBS/AICTE/2016/48

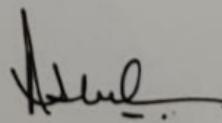
**Post Graduate Diploma in Management
(PGDM)**

(Two Year Full Time, batch 2016 - 18)

On having successfully completed the prescribed course for the said award
and having been examined and adjudged to have qualified the course.

In testimony, thereof, we set our hands and the seal of the Institute.


Director
JK Business School


Vice Chairman
JK Education Foundation

September 01, 2019

Grading System

Grade Points (GP) are based on the Grades, Which are calculated on the basis of Percentile of marks in a Particular subject. Grade evaluation is described in table A.

- **TGPA (Trimester Grade Point Average)**

TGPA is sum of Product of GP and Credits for each paper in trimester, divided by total credits in a trimester

$$\text{TGPA} = \frac{\sum \text{GP} \times \text{Credits}}{\sum \text{Credit}}$$

- **CGPA (Cumulative Grade Point Average)**

CGPA is sum of product of GP and Credits for each paper, divided by total credits for all subjects

$$\text{CGPA} = \frac{\sum \text{GP} \times \text{Credits}}{\sum \text{Credit}}$$

Table A

Percentile	Grade	Grade Points	Percentile	Grade	Grade points
94-100	A+	4.00	64-70	B-	2.33
88-94	A	3.67	58-64	C+	2.00
82-88	A-	3.33	50-58	C	1.67
76-82	B+	3.0	Below 50	F	0
70-76	B	2.67			

- Percentile and grade is not calculated, if the mark scored by the student in a particular subject is below 50.



Statement of Marks

Post Graduate Diploma in Management (PGDM)

Batch: 2016-18

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Damdama Lake Road, Off Sohna Expressway, Gurgaon (Haryana) - 122102.

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Name	Ragini Rai	Roll No.	JKBS/AICTE/2016-18/48				
Father's Name	Sachch Nand Rai	Mother's Name	Asha Rai				
Sub. Code	Subject Title	Credits	Grade	Grade Points			
101	Accounting For Managers	3	B+	3.00			
102	Marketing Management	3	A	3.67			
103	Organizational Behavior	3	B	2.67			
104	Management Information System	3	A-	3.33			
105	Managerial Economics	3	A-	3.33			
106	Management Perspective	3	C+	2.00			
107	Quantitative Techniques	3	C+	2.00			
108	Business Communication	3	A	3.67			
201	Human Resource Management	3	C+	2.00			
202	Financial Management - I	3	A-	3.33			
203	Production & Operation Management	3	A-	3.33			
204	International Business	3	B+	3.00			
205	Economic Environment of Business	3	B	2.67			
206	Leadership & Team Building	3	B-	2.33			
207	Marketing Management - II	3	A-	3.33			
301	Sales & Distribution Management	3	B+	3.00			
302	Fundamentals of Logistics	3	A-	3.33			
303	Business Communication - II	3	B	2.67			
304	Management Accounting & Control	3	B	2.67			
305	Operation Research	3	B	2.67			
306	Consumer Behaviour	3	B-	2.33			
307	Research Methodology	1.5	B	2.67			
308	Financial Management -II	3	B-	2.33			
411	Marketing of Services	3	B+	3.00			
412	Integrated marketing communication	3	A+	4.00			
415	Modern Investment & Portfolio Management	3	B	2.66			
416	Corporate Tax Planning	1.5	C	1.67			
418	Management of Financial Services	3	B+	3.00			
420	Appraisal, compensation, Recruitment & Engagement	3	B-	2.33			
423	Research Methodology	1.5	B	2.67			
425	Strategic Management	3	A-	3.33			
514	Product and Brand Management	3	A	3.67			
519	Industrial Relations & Employees Welfare Management'	3	B	2.67			
520	Lean Supply Chain	3	A-	3.33			
523	Innovation and Entrepreneurship	3	C+	2.00			
333	Summer Internship Project	3	B+	2.00			
666	Final Research Project (Dissertation)	6	C	1.67			
	1st Trimester	2nd Trimester	3rd Trimester	4th Trimester	5th Trimester	6th Trimester FRP	Summer Internship Project
Credits Earned	24	21	22.5	21	12	06	03
TGPA	2.96	2.90	2.80	2.92	2.91	1.67	2.00

CGPA: 2.80 / 4.00

* Grade Points are given on a scale of 4 points.

Result: PASS

Sirjo Thakur
Examination Cell



PD
Academics Convener

Date: 1st September, 2019

Uppal
Dean