



Shadab Saifi

Enrolment Number: 23BSP1929

Area of Specialization: Finance & Marketing

SUMMER INTERNSHIP - SHAREKHAN

Project Synopsis & Deliverables

- Implemented strategic financial methodologies, leading to revenue growth for Sharekhan.
- Provided comprehensive assistance to clients by offering expert product insights and guidance across all stages of the trading and investment journey
- Strengthened brand loyalty through proactive solicitation and integration of valuable client feedback.

PROJECTS UNDERTAKEN

Project Synopsis:

- Studied India's equity mutual funds and derivatives market, focusing on investment trends and strategies.
- Live Project with NGO: Led fundraising initiatives, achieving a 20% increase in funding for underprivileged children.

CERTIFICATIONS

- **Microsoft Excel- Skill Course**
- **Super Trader from Sharekhan**

AWARDS/ACHIEVEMENTS

- Achieved a milestone by successfully acquiring 10 new clients for the company's portfolio during the SIP, contributing to significant business growth and portfolio expansion
- Contributed to an NGO's mission by starting as a volunteer and earning the role of Coordinator within a year.

CONTACT

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EDUCATION

- Pursuing PGPM, IBS Gurgaon, Finance & Marketing, 2025, 7.30 CGPA
- B. Com , Delhi University, 2023, 65.35%
- XII, St.Marys School, CBSE, 2020, 84.20%
- X, St.Marys School, CBSE, 2018, 62.50%

PROFESSIONAL SKILLS

- Portfolio Management
- Customer Service
- Multi-Tasking
- Financial Analysis
- Team Work & Collaboration

EXTRA-CURRICULAR ACTIVITIES & HOBBIES

- Participated in the Stock Market & Financial Club's quiz-based competition, securing 3rd position.
- Participated in an entrepreneurship event by setting up a food stall. Managed a Vada Pav business, generating ₹7,000 in revenue with an initial investment of ₹3,000.
- Led a '**Don't Waste Food**' campaign aimed at raising awareness about food wastage and its environmental impact.
- I stay updated with market trends through financial news, and industry reports.
- Travelling