

Sr. No.

141774



LOVELY  
PROFESSIONAL  
UNIVERSITY

Phagwara (144411), Punjab, India

## PROVISIONAL DEGREE

This is to certify Mr. Avanish Verma son of Mr. Sudhish Verma bearing Registration No. 12313484 has completed all the requirements for the award of the Degree of Master of Business Administration in the year 2025. He will be awarded the degree at the next convocation of the University.

*Monica Gulati*

Dr. Monica Gulati

Registrar

**Certificate No. 121446**

**Dated: 13 Nov, 2025**

**Place: Phagwara (Punjab)**



# LOVELY PROFESSIONAL UNIVERSITY

Jalandhar-Delhi G.T. Road, Phagwara, Punjab (India)-144411

Established by the State Legislature of Punjab through the Lovely Professional University Act and Recognized by UGC under Section 2(f) of the UGC Act, 1956



## Academic Transcript

Name : Avanish Verma

Programme : Master of Business Administration

Registration No : 12313484

Mode : Regular (Full Time)

Father's Name : Mr. Sudhish Verma

Date of Initial Registration : August, 2023

Mother's Name : Ms. Anju Sinha

Term: I		TGPA : 7.29	Equivalent Percentage : 72.90%	
S.No.	Course		*Credits	*Grade
1	ACCM506 :: FINANCIAL REPORTING, STATEMENTS AND ANALYSIS-I		2	A
2	FINM542 :: CORPORATE FINANCE -I		2	C
3	MGNM500 :: CAREER PLANNING		2	A
4	MGNM578 :: INTERNATIONAL BUSINESS ENVIRONMENT-I		2	B+
5	MGNM581 :: ORGANIZATIONAL BEHAVIOUR AND HUMAN RESOURCE DYNAMICS-I		2	B+
6	MKTM503 :: MARKETING MANAGEMENT-1		2	A
7	QTTM509 :: RESEARCH METHODOLOGY-I		2	A

Term: II		TGPA : 7.13	Equivalent Percentage : 71.30%	
S.No.	Course		*Credits	*Grade
1	ACCM507 :: FINANCIAL REPORTING, STATEMENTS AND ANALYSIS-II		2	B
2	ECOM525 :: MANAGERIAL ECONOMICS		3	C
3	FINM551 :: CORPORATE FINANCE -II		2	B+
4	HRMM504 :: ORGANIZATION BEHAVIOUR AND HUMAN RESOURCE DYNAMICS-II		2	A
5	MGNM801 :: BUSINESS ANALYTICS-I		2	A
6	MKTM511 :: MARKETING MANAGEMENT-II		2	A+
7	OPRM639 :: OPERATIONS MANAGEMENT AND RESEARCH-I		2	A

Term: III		TGPA : 8.18	Equivalent Percentage : 81.80%	
S.No.	Course		*Credits	*Grade
1	FINM509 :: INVESTMENT BANKING		3	A
2	MGNM580 :: SPREADSHEET MODELLING AND ANALYSIS		2	A
3	MKTM672 :: PRODUCT MANAGEMENT FOUNDATION		3	A
4	MKTM673 :: PRODUCT MARKET STRATEGY		3	A+
5	PEAM517 :: ANALYTICAL SKILLS-I		2	A
6	PELM537 :: COMMUNICATION SKILLS FOR LEADERS-I		2	A
7	PESM508 :: SOFT SKILLS		2	A

Certificate No. D2517490

Date of Issue : 30-Aug-2025

Place : Phagwara (Punjab)

Prepared By

(Officer Incharge)

Checked & Verified by

Controller of Examination

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## Academic Transcript

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Registration No : 12313484

Father's Name : Mr. Sudhish Verma

Mode : Regular (Full Time)

Mother's Name : Ms. Anju Sinha

Date of Initial Registration : August, 2023

Term: IV		TGPA : 8.41	Equivalent Percentage : 84.10%	
S.No.	Course		*Credits	*Grade
1	FINM550 :: FINANCIAL DERIVATIVES		3	A
2	MGNM832 :: RESEARCH METHODOLOGY-II		2	O
3	MKTM504 :: BUSINESS ANALYTICS-II		2	A+
4	MKTM674 :: PRODUCT MARKETING		3	A+
5	MKTM675 :: BUSINESS SKILLS FOR PRODUCT MANAGERS		3	B
6	PEAM518 :: ANALYTICAL SKILLS-II		2	O
7	PELM538 :: COMMUNICATION SKILLS FOR LEADERS-II		2	A

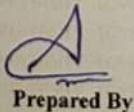
Term: V		TGPA : 7.84	Equivalent Percentage : 78.40%	
S.No.	Course		*Credits	*Grade
1	FINM547 :: SECURITY ANALYSIS AND PORTFOLIO MANAGEMENT		3	A
2	MGNM571 :: CORPORATE STRATEGY AND ENTREPRENEURSHIP-I		2	B+
3	MGNM583 :: INTERNSHIP		6	A
4	MKTM676 :: USER EXPERIENCE AND AGILE PRODUCT DEVELOPMENT		3	B+
5	MKTM677 :: PRODUCT MANAGEMENT FOR DIGITAL BUSINESSES AND PLATFORMS		3	A
6	OPRM521 :: OPERATIONS MANAGEMENT AND RESEARCH-II		2	A+

Term: VI		TGPA : 7.50	Equivalent Percentage : 75.00%	
S.No.	Course		*Credits	*Grade
1	FINM543 :: WORKSHOP ON FINANCIAL ANALYTICS		3	C
2	FINM546 :: FINANCIAL RISK MANAGEMENT		3	A+
3	FINM548 :: INTERNATIONAL FINANCIAL MANAGEMENT		3	B+
4	MGNM573 :: CAPSTONE PROJECT-I		3	A+

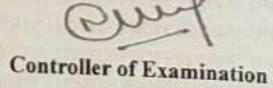
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## Academic Transcript

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Programme : Master of Business Administration

Registration No : 12313484

Mode : Regular (Full Time)

Father's Name : Mr. Sudhish Verma

Date of Initial Registration : August, 2023

Mother's Name : Ms. Anju Sinha

Term: VII		TGPA : 10.00	Equivalent Percentage : 100.00%	
S.No.	Course		*Credits	*Grade
1	BSLM605 :: LEGAL ASPECTS OF BUSINESS AND ETHICS-I		2	O
2	MGNM575 :: EMERGING TECHNOLOGIES FOR MANAGERS		3	O
3	MGNM733 :: FIELD PROJECT		3	O

Term: VIII		TGPA : 9.29	Equivalent Percentage : 92.90%	
S.No.	Course		*Credits	*Grade
1	MGNM579 :: LEGAL ASPECTS OF BUSINESS AND ETHICS-II		2	A+
2	MGNM584 :: INTERNATIONAL BUSINESS ENVIRONMENT-II		2	O
3	MGNM800 :: FIELD PROJECT		3	A+

The student has successfully completed the Programme in August, 2025

CGPA : 8.03

Equivalent Percentage : 80.30%

- \*\* Full/Partial credit requirement of the course fulfilled through the mentioned MOOCs alongwith source.
- \* 'Credit' means credit allotted to the course and 'Grade' means grade earned by the student.
- Basis of evaluation, grading, minimum CGPA requirement and other information is printed overleaf.
- This transcript can be authenticated by submitting the certificate number to [www.lpu.in/authenticate](http://www.lpu.in/authenticate).
- The multiplier factor for converting CGPA to equivalent percentage is 10.



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