

MD MODASSHIR MANNAN

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EXPERIENCE & INTERNSHIP

Business Head – Travel **Oct-2025 – Present**

(Ezeepay) MJ Digital Service Pvt. Ltd.

(Promoted from Sales Executive, After 3 months due to great performance)

- Lead the Travel Business Division, responsible for driving business growth, expanding client base, and managing key partnerships.
- Oversee the creation and management of IRCTC Agent IDs, including completing agent KYC processes through accurate document verification and compliance checks.
- Develop and implement strategies to increase travel product sales and achieve revenue targets.
- Coordinate with cross-functional teams to ensure seamless onboarding of agents and partners.
- Monitor performance metrics, prepare reports, and present business insights to senior management.
- Provide training and guidance to new team members and agents to maintain service quality and operational efficiency.

Sales Executive **July-2025 – Sep-2025**

(Ezeepay) MJ Digital Service Pvt. Ltd.

- Managed client relationships and promoted company products and services.
- Achieved and exceeded monthly sales targets consistently.
- Delivered excellent customer service, resulting in strong client retention and satisfaction.

Marketing Intern **Aug 2024 – Oct 2024**

Agile Capital Services Pvt. Ltd. – New Delhi / Remote

- Successfully completed a summer internship focused on marketing strategy and execution.
- Worked under the guidance of Ms. Yamini Routhan and delivered original project findings.
- Achieved a performance grade of 89, reflecting excellent work and adherence to assessment criteria.

EDUCATION

MBA, MIMT,GREATER NOIDA (DELHI NCR) 2023 – 2025

BBA, LNCT UNIVERSITY, BHOPAL (M.P.) 2020 – 2023

INTERMEDIATE, SULTANPUR,ANDRA (SIWAN, BIHAR) 2020

MATRICULATION, DAV CENTENARY PUBLIC SCHOOL (SIWAN, BIHAR) 2018

CERTIFICATIONS

- “Kona-Kona Shiksha”, Conducted By National Institute Of Securities Markets (NISM)

SKILLS

- Sales Management.
- Client Relationship Management.
- Market Analysis.
- Team Collaboration.
- Great Communicator

ACHIEVEMENTS

- Ezeepay Achiever's Award (2025) – Honored for great performance, dedication, and excellence at Ezeepay Fintech Pvt. Ltd.
- Coordinated and volunteered in promoting ticket sales for the Moto GP grand prix Noida- 2023.