

MD MODASSHIR MANNAN

Email ID: [modasshir17@gmail.com](mailto:modasshir17@gmail.com)

Phone: + 9 1 [9304423549](tel:9304423549)

## **EXPERIENCE & INTERNSHIP**

### **Business Head – Travel**

**Oct-2025 – Present**

**(Ezeepay) MJ Digital Service Pvt. Ltd.**

**(Promoted from Sales Executive, After 3 months due to great performance)**

- Lead the Travel Business Division, responsible for driving business growth, expanding client base, and managing key partnerships.
- Oversee the creation and management of IRCTC Agent IDs, including completing agent KYC processes through accurate document verification and compliance checks.
- Develop and implement strategies to increase travel product sales and achieve revenue targets.
- Coordinate with cross-functional teams to ensure seamless onboarding of agents and partners.
- Monitor performance metrics, prepare reports, and present business insights to senior management.
- Provide training and guidance to new team members and agents to maintain service quality and operational efficiency.

### **Sales Executive**

**July-2025 – Sep-2025**

**(Ezeepay) MJ Digital Service Pvt. Ltd.**

- Managed client relationships and promoted company products and services.
- Achieved and exceeded monthly sales targets consistently.
- Delivered excellent customer service, resulting in strong client retention and satisfaction.

### **Marketing Intern**

**Aug 2024 – Oct 2024**

**Agile Capital Services Pvt. Ltd. – New Delhi / Remote**

- Successfully completed a summer internship focused on marketing strategy and execution.
- Worked under the guidance of Ms. Yamini Routhan and delivered original project findings.
- Achieved a performance grade of 89, reflecting excellent work and adherence to assessment criteria.

## **EDUCATION**

<b>MBA, MIMT, GREATER NOIDA (DELHI NCR)</b>	<b>2023 – 2025</b>
<b>BBA, LNCT UNIVERSITY, BHOPAL (M.P.)</b>	<b>2020 – 2023</b>
<b>INTERMEDIATE, SULTANPUR, ANDRA (SIWAN, BIHAR)</b>	<b>2020</b>
<b>MATRICUATION, DAV CENTENARY PUBLIC SCHOOL (SIWAN, BIHAR)</b>	<b>2018</b>

## **CERTIFICATIONS**

- “Kona-Kona Shiksha”, Conducted By National Institute Of Securities Markets (NISM)

## **SKILLS**

- Sales Management.
- Client Relationship Management.
- Market Analysis.
- Team Collaboration.
- Great Communicator

## **ACHIEVEMENTS**

- Ezeepay Achiever's Award (2025) – Honored for great performance, dedication, and excellence at Ezeepay Fintech Pvt. Ltd.
- Coordinated and volunteered in promoting ticket sales for the Moto GP grand prix Noida- 2023.