

RAHUL PAL | Male, 23

+91 88265 60398 | rahul4849pal@gmail.com

PROFESSIONAL EXPERIENCE

Research Associate, Penguin International

Apr'24 - Sep'24

- Conducted **40+ financial and market research projects**, analyzing trends and verifying data accuracy.
- Reviewed **company filings** and extracted financial information from **MCA databases**.
- Prepared structured **client reports** with precise documentation and attention to detail.
- Collaborated** with internal teams to ensure **compliance, accuracy, and client satisfaction**.

INTERNSHIPS

Operations Intern (Materials Management), Hero MotoCorp

Apr'23 - May'23

- Evaluated **production data** and operational consistency through **X-bar, R charts** & process capability studies.
- Conducted **audits on warehouse layout performance** and **designed** optimized layouts for **5 storage zones**.
- Implemented the **FIFO method** optimising **inventory flow, traceability** and **accuracy** of inventory records.

Research & Marketing Intern, Triedge Solutions

Apr'23 - Jun'23

- Conducted **competitor analysis** and research in **ed-tech industry** to support strategic decision-making.
- Developed **content frameworks** and **engagement strategies** using **data-driven** insights.
- Led **ideation, content creation and marketing campaigns** execution across digital platforms.

CSR Intern – Program Management, Tech Mahindra Foundation

Nov'22 - Dec'22

- Assisted in **10+** teaching capacity-building sessions for Delhi primary school teachers.
- Conducted **12 classroom observations** across **5 MCD Primary schools** using a documentation tool to **assess** engagement dynamics, teacher-learning process and challenges faced by them.

EDUCATION

Bachelor of Business Administration - Indian Institute of Management, Jammu (IIM Jammu)

2021 – 2024

Class XII (CBSE) - DAV Public School, Gurgaon

2020

Class X (CBSE) - DAV Public School, Gurgaon

2018

CERTIFICATIONS

- Foundation in AML and KYC** – KYC Lookup (CPD Accredited)
- Business Modeling & Analytics** with **MS Excel's** functions and tools – Johns Hopkins University.
- Financial Modeling** - Building 3- statement model in MS Excel including Financial Statement Analysis
- ESG Practices and Compliance** – Bloomberg
- Technical Analysis and Derivatives** – Acquired skills in evaluating price charts, trends, and patterns to forecast market movements and make informed trading decisions.

POSITION OF RESPONSIBILITY

Member – Sports Committee, IIM Jammu

Feb'22 - Mar'24

- Organized **20+** sports events annually, managing participation for **800+** students.
- Administered the **budget** for annual sports equipment, **optimizing cost** and ensuring timely procurement.
- Oversaw **financial bookkeeping** and managed sports inventory valued at **INR 22 lakhs**.

Member – Operations Team, Empyrean'23 - IIMJ annual fest

Jan'23 - Mar'23

- Directed **venue management**, and **layout planning** to achieve optimal operational efficiency.
- Managed **participants' verification and registration**, ensuring streamlined entry for over **1500+ attendees**.
- Maintaining a controlled and secure event environment with a **100% compliance rate**.

ACHIEVEMENTS

- Secured **3rd** position in Basketball at **Manfest-Varchasva 2023 (IIM Lucknow)**.
- Achieved **2nd** position in inter-school Quadcopter-making competition by **IIT Bombay's Aakaar-2019**.
- Won **1st** position in inter-school IT Quiz competition, **Techno Buzz-2018, DAV Rohtak**.

INTERESTS

Trading | Football | E-Sports | Trekking