



**GALGOTIAS**  
UNIVERSITY

Plot No. 2, Sector-17A, Yamuna Expressway, Greater Noida, Gautam buddh Nagar, Uttar Pradesh, India - 203201  
0120-4806827, 0120-4806824 / <https://www.galgotiasuniversity.edu.in>

**Grade Card**

|                       |  |                         |               |
|-----------------------|--|-------------------------|---------------|
| <b>Student Name:</b>  | Ripu Daman Singh   |                         |               |
| <b>Mother's Name:</b> | KALPANA SINGH  |                         |               |
| <b>Enrolment No:</b>  | 21042010323  | <b>Admission No:</b>    | 21GSOB2010180 |
| <b>School Name:</b>   | School of Business   |                         |               |
| <b>Program Name:</b>  | Master of Business Administration (MBA)<br>Dual Specialization | <b>Term / Semester:</b> | SEM IV        |

| Course Code       | Course Name                      | Credit (Registered) | Credit (Earned) | Grade     |
|-------------------|----------------------------------|---------------------|-----------------|-----------|
| <b>MBHR6007</b>   | NEGOTIATION & COUNSELLING SKILLS | <b>3.00</b>         | <b>3.00</b>     | <b>B+</b> |
| <b>MBHR6008</b>   | CROSS CULTURAL MANAGEMENT        | <b>3.00</b>         | <b>3.00</b>     | <b>A</b>  |
| <b>MBHR6009</b>   | Talent Management                | <b>3.00</b>         | <b>3.00</b>     | <b>B+</b> |
| <b>MBMK6006</b>   | INTERNATIONAL MARKETING          | <b>3.00</b>         | <b>3.00</b>     | <b>B+</b> |
| <b>MBMK6008</b>   | CONSUMER BEHAVIOUR               | <b>3.00</b>         | <b>3.00</b>     | <b>B+</b> |
| <b>MBMK6012</b>   | BOTTOM OF THE PYRAMID MARKETING  | <b>3.00</b>         | <b>3.00</b>     | <b>B</b>  |
| <b>MSB21P2010</b> | Master Thesis                    | <b>6.00</b>         | <b>6.00</b>     | <b>B+</b> |
| <b>MSB21T2007</b> | Small and Medium Enterprises     | <b>3.00</b>         | <b>3.00</b>     | <b>A</b>  |

| Semester Grade Point Average (SGPA) | Exam Registration (Credits) | Earned Grade Points | SGPA | Cumulative Grade Point Average (CGPA) | Cumulative Credits Earned | Cumulative Earned Grade Points | CGPA |
|-------------------------------------|-----------------------------|---------------------|------|---------------------------------------|---------------------------|--------------------------------|------|
|                                     | 27.00                       | 192                 | 7.11 |                                       | 105.00                    | 763                            | 7.27 |

DATE: 17/10/2024

