

Shreyash Solomon

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Seeking for an opportunity that will offer extensive experience providing personalized customer service. Excellent analytical, organizational and problem-solving skills that will facilitate. To obtain a challenging position for a growth and oriented to work in reputed company requiring expertise in handling customers, proven track record in driving direct profits for the organization and excellent client service skills.

EXPERIENCE

Project Lead

IZIEL

April 2025-Aug 2025

PUNE,MAHARASHTRA

As a Project Lead, I lead a team of -10 members to estimate, plan, and deliver change requests and defect fixes for one of the most complex integrated eligibility systems. Proficient in tools like Power BI, SharePoint, Project Libre, and MS Project, I streamline resource allocation and optimize utilization. With a strong track record of successful project delivery and excellent client engagement skills, I create dynamic dashboards and impactful PowerPoint presentations to enhance decision-making and drive project success.

MANAGEMENT TRAINEE

SHRIRAM HOUSING FINANCE LTD

Dec 2020 - Dec 2021

RAIPUR,CHHATTISGARH

- Partnered with other departments to get customers onboard as quickly as possible.
- Generate New leads through leads generation and follow up.
- Identifying Prospective clients, generating business from existing channels and developing them.

MARKETING EXECUTIVE

ASHIRWAD ENTERPRISES,

Jun 2017 - Jun 2018

BHILAI,CHHATTISGARH

- Layout of CCTV camera in closed and open space
- Understanding and implement process from conduct prospecting to product delivery.
- Handling customer question, Inquires & complains.

Internship

MONDELEZ INTERNATIONAL (Cadbury)

Apr 2019 - May 2019

MUMBAI, MAHARASHTRA

College Activation Program of Cadbury products in Mumbai Region in chocolates and Biscuits segment
Ensuring visibility of Cadbury products in college canteen and college fest collaborations
Creating a Database of all potential college
Analyzing and Formulating the Development plan for each college separately depending on various constraints

EDUCATION

PGDM (Marketing & Supply Chain & Operations) Jun 2018 - Apr 2020
International School of Business and Media (Mulshi campus) Pune,

B.E (Mechanical Engg) Jul 2013 - Nov 2017
Christian College of Engineering And Technology

CBSE(XII) Jul 2012 - Nov 2013
M G M Senior Secondary School

CBSE(X) Jul 2010 - Nov 2011
M G M Senior Secondary School

SKILLS

- Documentation Review
- Data Collection,
- Customer Handling
- Problem solving,
- Data Collection and Analysis
- Project management
- Team work

CERTIFICATION

- Foundation Course in Anti money Laundering
- Advance Excel.