ASHISH CHETAN TIGGA

Analytics Enthusiasts

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Summary

Business Analytics professional with experience in consulting, data cleaning, dashboarding, KPI analysis, and predictive insights. Skilled in Excel, Python, SQL, and data visualization, with a strong focus on transforming raw data into actionable business insights that improve operational efficiency and strategic outcomes.

Experience

Strategy & Consulting – Intern, May 2025 – August 2025

Opulence Business Solution Pvt Ltd – Ahemdabad, Gujarat

- Managed data-driven strategy projects by analysing market trends, client requirements, and operational gaps, generating insights that improved process efficiency by 10–15%.
- Delivered actionable insights through detailed quantitative and qualitative analysis, resulting in boosted operational efficiency and stronger stakeholder engagement.
- Developed and maintained business performance dashboards and internal reports using Excel and PowerPoint, tracking 20+ KPIs to support leadership decision-making.
- Designed process workflows and performance scorecards for investment banking functions, standardizing reporting structures and enabling faster, insight-driven decisions.

Relationship Manager, February 2023 – June 2024

HDFC Sales Pvt Ltd – Bilaspur, Chhattisgarh

- Oversaw end-to-end home loan sales process including lead generation, documentation, and client servicing.
- Maintained and updated 100+ client portfolios with accurate financial data, eligibility reports, and documentation using internal CRM tools, ensuring error-free processing and compliance.
- Built lasting relationships with clients by understanding financial needs and providing tailored mortgage solutions.
- Achieved and exceeded monthly sales and conversion targets by delivering personalized and prompt service.

Projects

Agentic AI, Opulence Business Solution Pvt Ltd, May 2025 – Aug 2025

- Developed and tested agentic AI systems for investment banking, enabling autonomous decision workflows that improved analytical efficiency by 20–30%.
- Built an AI-driven financial chatbot using LLMs (DeepSeek, Gemini, OpenAI, Llama 3.2) delivering personalized insights and risk assessments to 500+ high-net-worth users.
- Enhanced user engagement by 40% by integrating NLP and RAG pipelines for real-time responses using financial datasets and live market trends.

Power BI Sales Dashboard, GIMS, Nov 2025 – Dec 2025

- Built an end-to-end Power BI dashboard analysing ₹1.6M+ sales, 22K+ orders, and ₹175K+ profit, enabling real-time monitoring of core business KPIs and operational efficiency.
- Performed multi-dimensional sales analysis across 3 product categories, 10+ sub-categories, 4 regions, and 3 customer segments, identifying top-performing and underperforming business areas.
- Conducted Year-over-Year (2019 vs 2020) sales and profit trend analysis, revealing seasonal demand spikes and profitability fluctuations across monthly periods.
- Implemented 15-day sales forecasting using Power BI time-series analytics to project short-term demand trends and reduce planning uncertainty.

Education

PGDM, 2024 – 2026 | Business Analytics & Finance

GNIOT Institute of Management Studies, Greater Noida
Pursuing PGDM with specialization in Business Analytics & Finance from GIMS, Greater Noida, AICTE approved.

BCA, 2019 – 2022 | Computer Application

Dr C V Raman University, Bilaspur
Graduated in BCA from Dr C V Raman University, Bilaspur, affiliated to Dr C V Raman University.

Skills

Excel	●●●●●●●●○○
Python	●●●●●●●●○○
SQL	●●●●●○○○○○
Power BI	●●●●●○○○○○
Financial Accounting	●●●●●●●●○○
Dashboarding	●●●●●●●●○○

Certificates

- Certified in Introduction to Data Analysis using Excel.
- Accredited for Understanding Financial Statement: Company Performance.
- Qualified in The Language and Tools of Financial Analysis.
- Approved in Python Data Representations.
- Validated for Work Smarter with Microsoft Excel.

Achievements

- Appointed as Secretary of I-Analytika, the Business Analytics Club during PGDM.
- Secured Best PowerPoint Presenter award during undergraduate college days.
- Created Investment Banking Chat Bot.