

# AVNISH MISHRA

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## PROFESSIONAL SUMMARY

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A results-driven professional with experience in sales, client relationship management, negotiation, and assistance coordination. Proven ability to apply strong communication and problem-solving skills to drive sales and achieve professional goals. Seeking to leverage a comprehensive skill set to contribute to a forward-thinking organization.

## PROFESSIONAL EXPERIENCE

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**Sales Consultant | Paisa Bazar** July 2023 – Dec. 2023  
Gurugram, India

- Engaged with clients to understand their financial needs and provide tailored solutions, leading to successful loan and credit card sales conversions.
- Managed and nurtured client relationships, ensuring high levels of satisfaction and repeat business.
- Utilized strong negotiation and problem-solving skills to overcome objections and close deals effectively.

**Social Media Complaint Manager | Allianz** Dec. 2023 – Aug 2025  
Gurugram, India

- Assisted customers with various inquiries and service requests, ensuring a smooth and efficient resolution process.
- Coordinated with internal teams to provide timely and effective support to clients.
- Demonstrated in-depth product knowledge to address customer questions and provide accurate information.

**Customer Support | iEnergizer** Oct. 2025 – Present  
Noida, India

- To monitor and resolve issue related to fraud transaction.

## PROJECTS

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### E-Commerce Website

- Developed a seamless shopping experience using PHP for a complete e-commerce platform.
- Designed and implemented key features to enhance user interaction and streamline the purchasing process.
- Managed the project from concept to deployment, showcasing strong technical and project management skills.

## EDUCATION

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- Bachelor in Computer Application** 2023  
Himalayan Garhwal University, Uttarakhand, India
- Diploma in Computer Science and Engineering** 2020  
Vikash Institute of Engineering, Gorakhpur, India
- Intermediate** 2015  
Buddha Intermediate College, Kushinagar, India
- High School** 2013  
JP Jain Senior Secondary School, Sonipat, India

## SKILLS

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### Core Competencies :

Sales Expertise Client Relationship Management Communication Product/Service Knowledge Negotiation Problem-Solving PHP Development

### Soft Skills :

Interpersonal Skills Adaptability Empathy Time Management Team Collaboration

## LANGUAGE

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- English
- Hindi