



PRAVEEN KUMAR

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Profile Summary

PGDM student specializing in finance experienced in strong requirement gathering, documentation, data interpretation, and problem-solving. Experienced in preparing structured reports, conducting GAP and SWOT analysis, and supporting decision-making through quantitative and qualitative insights.

Academic Qualifications

- Pursuing PGDM Finance (AICTE Approved) from IILM Academy of Higher Learning, Lucknow
- Postgraduate degree in Master of Commerce (M.com) from IGNOU.
- PG Diploma in International Business Operations from IGNOU.
- B. Com from Gauhati University, Guwahati
- Std. XII (CBSE Board) from Kendriya Vidyalaya AFS Borjhar, Guwahati.
- Std. X (CBSE Board) from Kendriya Vidyalaya 2 AFS Ambala Cantt.

Internships

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| <ul style="list-style-type: none">Company – Motilal Oswal Financial Services LtdDuration – May 2025 – July 2025Profile – Finance intern | Key Learnings – Market research, Portfolio evaluation, client relationship management, financial performance tracking, market research, data interpretation, and report preparation |
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Academic Projects

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| A Comparative Study on Customer Satisfaction Level of Hero MotoCorp and Bajaj | Customer satisfaction analysis, data synthesis, risk Understanding, and presentation of strategic insights |
| Financial analysis of HCL Tech | Financial evaluation, Cash flow, Ratio analysis, Financial Analysis |

Live Projects

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| A Live Project at Reliance Smart during Jan 2025. | Retail operations, merchandising coordination, Process execution, and consumer interaction insights |
| A Live project at Spencer's Retail during Aug 2024 | Retail management, visual merchandising, Scheme implementation |

Certificates

- Course on Computer Concepts (CCC)
- Digital Marketing
- NISM Equity Derivatives

Leadership Positions

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| SCOP committee | Member of SCOP committee responsible for placement management among the students facilitating placement coordination and institutional process management |
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Achievements

- UGC NET Qualified in Dec 2023. (COMMERCE)

Extra-Curricular & Co-Curricular Activities

- Participated In NISM World Investor Week 2024.
- Represented IILM Lucknow in Chanakya- Business Simulation Game Organized by AIMA Lucknow.
- Visited Meesa Village as part of a community outreach initiative to raise awareness about dengue prevention
- Industrial Visit to AMUL Banas Dairy.

Skills

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| • Data Interpretation & Analysis | • Research and Reporting |
| • Excel and Financial Modeling | • Analytical Decision-Making |

Place:

Date:

Praveen Kumar