

# Ekkisha

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## SKILLS SUMMARY

**Tools/Platforms:** MS-Office, MS-Excel, MS-PowerPoint, Google Sheets, Canva

**Power Skills:** Adaptability, Team Player, Leadership, Problem Solving

## INTERNSHIPS

Nestle | Moga

Jun 2025 - Jul 2025

*Finance Intern*

- Worked in the **Procure-to-Pay (P2P) Department**, analysing **operational inventory consumption**
- Reviewed **20+ key items**, identifying usage gaps and recommending optimal **min-max levels**
- Improved **monthly data accuracy**, supporting better procurement efficiency

District Administration | Jalandhar

Dec 2024 - Feb 2025

*Public Policy Intern*

- Assisted the **DC and ADC (Rural Development)** in administrative tasks, gaining practical exposure to governance and policy execution
- Conducted field visits and data compilation for **MGNREGA** project monitoring, ensuring alignment with state guidelines
- Contributed to coordination and reporting efforts, improving project tracking efficiency and supporting informed decisions at the district level

## PROJECTS/ LIVE PROJECTS

Financial Modelling- Eicher Motors | LPU

Sep 2025

- **3-Statement & Revenue Model:** Created a detailed model projecting revenue from ₹9,15,36,000 (2020) to ₹39,47,77 Cr (2030), supported by segment-wise growth rates and operating drivers. Incorporated revenue CAGR trends in the range of 14–16% for forecast years
- **Earnings & Valuation Analysis:** Modelled net income increasing from ₹1,827 Cr (2020) to ₹8,589 Cr (2030), with margins expanding from 15.4% → 21.7%. Conducted DCF and FCFF valuations with scenario testing and WACC adjustments to estimate fair value

Financial Modelling- Dabur | LPU

Feb 2025

- **Integrated Financial Model:** Built a fully linked 3-statement model for Dabur India with historical and projected financials. Modelled revenue growth from ₹8,703 Cr (2020) to a projected ₹19,350 Cr (2029) at a CAGR of ~9.3%
- **Profitability & Valuation Insights:** Projected net profit rising from ₹1,448 Cr (2020) to ₹3,044 Cr (2029). Performed DCF valuation using WACC and FCFF forecasts, supported by sensitivity analysis on growth and discount rates to estimate intrinsic valuation

## CERTIFICATIONS/ CERTIFICATES

• Banking and Insurance - NPTEL

Jun 2024

• Human Resource Management - Vskills

Apr 2023

## COMMUNITY DEVELOPMENT PROJECT

Community Development Project| Smile Foundation (NGO)| Moga

Jul 2023

- Conducted a summer camp with co-curricular activities, impacting over **100 students** through interactive learning
- Designed and executed confidence-building sessions, improving student participation and communication skills
- Partnered with school staff and NGO coordinators to deliver structured workshops, ensuring high engagement and positive feedback

## EXTRA-CURRICULAR ACTIVITIES/CO-CURRICULAR ACTIVITIES

• Coordinated and facilitated the One India Cultural Showcase| LPU

Apr 2024

• Organized and managed National Youth Parliament Debate competition| LPU

Oct 2023

• Protocol Officer, AIU North Zone Youth Festival | LPU

Apr 2023

## EDUCATION

• **Lovely Professional University**

Phagwara, Punjab

*Integrated BBA-MBA – Financial Consultancy; CGPA: 8.11*

Aug 2022 - Present

• **D.N. Model**

*Intermediate; Percentage: 84.4%*

Moga, Punjab

Apr 2021 – Apr 2022

• **St. Joseph's Convent**

*Secondary School; Percentage: 88.8%*

Moga, Punjab

Mar 2019 – Jul 2020