

# Sonal Sharma

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## SKILLS SUMMARY

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- **Technical skills:** AML, KYC, Lean Six Sigma, Generative AI, Agentic AI, Due Diligence, Enhanced Due Diligence, Transaction Monitoring, Unusual Matter Reporting, Fraud and Scam Operations and Preventions, Risk Management, Regulatory Knowledge, Accounting, Handling Software Automation, MS Office, MS Excel, Data Analytics and Visualization (Power BI, Tableau, Python)
- **Soft skills:** Ethical Judgement, Team management, Leadership, Verbal and Non-verbal Communication, Attention to Details, Client Handling and Relationship Management, Business Acumen, Critical Thinking, Decision Making, Analytical Skills, Business Strategy, Empathy

## PROJECTS

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### Credit Risk & Financial Crime Risk Assessment Model (FMCG Sector)

- Analyzed financial statements of multiple companies to identify high-risk and stressed accounts.
- Built a simple credit rating model using financial ratios like debt, liquidity, and profitability.
- Identified red flags such as high debt, weak cash flow, and declining business performance.
- Performed risk assessment based on operational, market, and ESG risk factors.

### Investment Portfolio Analysis (Mutual Funds & ETFs)

- Created and managed a real-time investment portfolio using market data.
- Tracked transaction patterns, fund performance, and risk-return behavior of assets.
- Conducted market comparison and identified unusual performance trends.
- Improved skills in financial monitoring, data interpretation, and reporting insights.

### Corporate Finance Analysis – WACC & Risk Evaluation

- Calculated cost of capital and financial risk using company financial data.
- Analyzed debt and equity structure to assess financial stability and risk exposure.
- Used financial models to detect risk signals and business weaknesses.
- Worked with large financial data sets and improved financial reporting accuracy.

## CERTIFICATIONS

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- **Data Visualization using Python** | Lovely Professional University December 2024

## EDUCATION

### Lovely Professional University

Master of Business Administration CGPA: 8.95

### University of Delhi

Bachelor of Arts (Political Science Honors) CGPA: 7.18

### Aster Public School

12th CGPA: 9.8

10TH CGPA: 9.5

Phagwara, Punjab

Since August 2024

Delhi

June 2024

Greater Noida

2021

2019